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Counsel for Compass Financial Partners LLC and Compass USA SPE LLC

## UNITED STATES DISTRICT COURT FOR THE SOUTHERN DISTRICT OF NEW YORK

CCM PATHFINDER GRAMERCY, LLC	)	Case No: 08 Civ. 5298 (JSR)
Plaintiff,	)	construction of contract (vol.)
-against-	)	DECLARATION OF DANIEL M. PERRY
COMPASS FINANCIAL PARTNERS LLC and COMPASS USA SPE LLC,  Defendants.	)	REGARDING SUPPLEMENTAL REPLY IN SUPPORT OF COMPASS'S MOTION FOR ORDER TRANSFERDING MENUE
	)	FOR ORDER TRANSFERRING VENUE TO THE UNITED STATES DISTRICT
Defendants.	,	COURT FOR THE DISTRICT OF NEVADA

- I, Daniel M. Perry, declare as follows:
- I am duly licensed to practice law in the State of New York and in the United States District Court for the Southern District of New York. I am a partner at the law firm of Milbank, Tweed, Hadley & McCloy LLP, counsel for Compass USA SPE LLC, and its servicer, Compass Financial Partners LLC (together, "Compass"). I submit this declaration in support of Compass's Motion for Transfer of Venue to United States District Court for the District of Nevada. I have personal knowledge of the facts stated in this declaration and, if called upon to do so, would testify competently thereto at trial.

- 2. Attached hereto as Exhibit A is a true and correct copy of the Transcript of Proceedings before the Honorable Robert C. Jones, United States District Judge for the District of Nevada, on August 11, 2008, in Case No. 2:07-cv-00892-RCJ-GWF.
- 3. Attached hereto as Exhibit B is a true and correct copy of the proposed settlement agreement submitted to the Court in Case No. 2:07-cv-00892-RCJ-GWF.

I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct.

Executed this 14th day of August, 2008 in New York, New York.

Dan Perry
Daniel M. Perry

## **EXHIBIT A**

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UNITED STATES DISTRICT COURT
 1
 2
                            DISTRICT OF NEVADA
 3
                             LAS VEGAS, NEVADA
      In re: USA COMMERCIAL MORTGAGE
      COMPANY.
 5
                                           Case No.
                                           2:07-CV-892-RCJ-GWF
 6
      3685 SAN FERNANDO LENDERS, LLC,
      et al.,
                Plaintiffs,
 8
 9
                                           Case No.
           vs.
                                           3:07-CV-241-RCJ-GWF
      COMPASS USA SPE LLC, et al.,
10
11
                Defendants.
12
13
                         TRANSCRIPT OF PROCEEDINGS
                                     OF
14
                                 HEARING RE:
       MOTION FOR LEAVE TO FILE THIRD-AMENDED CLASS-ACTION COMPLAINT
15
                                     AND
            APPOINTING RECEIVER FOR CLASS MEMBER LOAN INTERESTS
16
                                     AND
              PRELIMINARY APPROVAL OF CLASS-ACTION SETTLEMENT
17
        AUTHORIZATION OF DISTRIBUTION OF NOTICE OF CLASS SETTLEMENT
18
                                     AND
                      SETTING SCHEDULE/FINAL APPROVAL
19
                                  VOLUME 1
                   BEFORE THE HONORABLE ROBERT C. JONES
                       UNITED STATES DISTRICT JUDGE
20
21
                          Monday, August 11, 2008
22
23
      Court Recorder:
                            Araceli Bareng
24
      Proceedings recorded by electronic sound recording;
      transcript produced by transcription service.
25
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APPEARANCES:
 1
 2
      For the Receiver,
                              TERRY A. COFFING, ESQ.
      Thomas Grimmett:
                              Marquis & Aurbach
 3
                              10001 Park Run Drive
                              Las Vegas, Nevada 89145
 4
      For Certain Plaintiff RICHARD R. MAINLAND, ESQ.
 5
      LLCs and Special
                             Fulbright & Jaworski, LLP
      Counsel for the
                              555 South Flower Street
 6
      Receiver:
                              Forty-First Floor
                              Los Angeles, California 90071
 7
                              MARK WEIBEL, ESQ.
 8
                              NORLYNN B. PRICE, ESQ.
                              Fulbright & Jaworski, LLP
 9
                              2200 Ross Avenue
                              Suite 2800
                              Dallas, Texas 75201
10
11
      For Certain Direct
                              G. MARK ALBRIGHT, ESQ.
      Lenders:
                              SPENCER M JUDD, ESQ.
12
                              Albright, Stoddard, Warnick & Albright
                              801 South Rancho Drive
13
                              Suite D-4
                              Las Vegas, Nevada 89106
14
      For the Platinum
                              MITCHEL J. LANGBERG, ESQ.
15
      Property Entities
                              Brownstein, Hyatt, Farber, Schreck, LLP
      and Various Direct
                              100 City Parkway
16
      Lenders:
                              Suite 1600
                              Las Vegas, Nevada 89106
17
      For Debt Acquisition
                              DEAN T. KIRBY, JR., ESQ.
18
      Company of America
                              Kirby & McGuinn, P.C.
      and Eagle Investment
                              600 B Street
      Partners:
                              Suite 1950
19
                              San Diego, California 92101
20
      For CMM Pathfinder:
                              JOANNA S. KISHNER, ESQ.
21
                              DLA Piper US, LLP
                              3960 Howard Hughes Parkway
22
                              Suite 400
                              Las Vegas, Nevada 89169
23
                              BETTY M. SHUMENER, ESQ.
24
                              DLA Piper US, LLP
                              550 South Hope Street
25
                              Suite 2300
```

```
APPEARANCES (Cont.):
 1
 2
      For the Compass
                              ROBERT J. MOORE, ESQ.
      Entities:
                              LINDA DAKIN-GRIMM, ESQ.
 3
                              Milbank, Tweed, Hadley & McCloy, LLP
                              601 South Figueroa Street
                              Thirtieth Floor
 4
                              Los Angeles, California 90017
 5
                              JOSEPH P. HARDY, ESQ.
                              Bullivant Houser Bailey, P.C.
 6
                              3883 Howard Hughes Parkway
 7
                              Suite 550
                              Las Vegas, Nevada 89169
 8
      For the Jones Vargas
                              JANET L. CHUBB, ESQ.
 9
      Direct Lenders:
                              Jones Vargas
                              100 West Liberty Street
                              Twelfth Floor
10
                              Reno, Nevada 89501
11
      For Silar Advisors,
                              JONATHAN D. FORSTOT, ESQ.
12
      LP:
                              Thacher, Proffitt & Wood, LLP
                              2 World Financial Center
                              New York, New York 10281
13
14
                              RANDOLPH L. HOWARD, ESQ.
                              Kolesar & Leatham, Chtd.
                              3320 West Sahara Avenue
15
                              Suite 380
16
                              Las Vegas, Nevada 89102
      For the Direct Lender, SAMUEL A. SCHWARTZ, ESQ.
17
      Shirley Schwartz:
                              The Schwartz Law Firm, Inc.
                              626 South Third Street
18
                              Las Vegas, Nevada 89101
19
      For Sierra Liquidity
                              DAVID E. BRUGGENWIRTH, ESQ.
20
      Fund, LLC:
                              Wilde Hansen, LLP
                              208 South Jones Boulevard
                              Las Vegas, Nevada 89107
21
2.2
      For Certain Plaintiffs: STANLEY W. PARRY, ESQ.
                              Ballard, Spahr, Andrews & Ingersoll, LLP
                              300 South Fourth Street
23
                              Suite 1201
24
                              Las Vegas, Nevada 89101
25
```

```
1
      APPEARANCES (Cont.):
 2
      Also Present:
                               THOMAS GRIMMETT
                               Receiver
 3
                               JAMES RILEY
 4
                               Manager
                               Sierra Liquidity Fund, LLC
 5
 6
 7
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present in the courtroom.
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 2
                THE COURT: Thank you.
 3
                MR. MAINLAND: Good morning, your Honor.
      Richard Mainland of Fulbright & Jaworski for certain
 4
 5
      Plaintiff LLCs and special counsel for the receiver.
 6
                THE COURT: Thank you.
                MR. ALBRIGHT: Good morning, your Honor.
                THE COURT: Good morning.
 8
 9
                MR. ALBRIGHT: Mark Albright on behalf of certain
      direct lenders.
10
11
                THE COURT: Um-h'm.
                MR. JUDD: Spencer Judd on behalf of direct lenders.
12
                MR. LANGBERG: Good morning, your Honor.
13
      Mitchell Langberg on behalf of the Platinum Properties entities
14
15
      and various direct lenders identified in Document No. 663.
16
                MR. WEIBEL: Mark Weibel with Fulbright & Jaworski on
17
      behalf of the plaintiffs.
18
                MR. KIRBY: Dean Kirby, Kirby & McGuinn, for
      Debt Acquisition Company of America and for Eagle Investment
19
      Partners.
20
                MS. KISHNER: Joanna Kishner of DLA Piper. I have
21
22
      with me Betty Shumener who has a pro hac vice application
23
      pending on behalf of Lender CCM Pathfinder.
2.4
                THE COURT: Thank you.
25
                MR. MOORE: Your Honor, Robert Moore and
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Linda Dakin-Grimm of Milbank, Tweed, Hadley & McCloy on behalf
1
 2
      of the Compass entities together with Joe Hardy of the
 3
      Bullivant firm who serves as our Las Vegas counsel.
                MS. CHUBB: Good morning, your Honor.
 5
                THE COURT: Good morning.
                MS. CHUBB: Janet Chubb for the Jones Vargas direct
 6
 7
      lenders.
                THE COURT: Ms. Chubb.
 8
9
                MR. FORSTOT: Good morning, your Honor.
      Jonathan Forstot on behalf of Silar and the --
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11
                THE COURT RECORDER: I'm sorry. Please move
12
      closer --
13
                THE COURT: A little bit louder --
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                THE COURT RECORDER: -- to the microphone.
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                THE COURT: -- to the --
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                THE COURT RECORDER: Thank you.
17
                MR. FORSTOT: I'm sorry.
18
                THE COURT: -- microphone, please.
                MR. FORSTOT: Jonathan Forstot. Good morning,
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20
      your Honor.
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                THE COURT: Good morning.
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                MR. FORSTOT: I'm here on behalf of Silar, and I'm
23
      here with my co-counsel, Randy Howard.
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                THE COURT: Thank you.
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                MR. SCHWARTZ: Good morning, your Honor.
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Sam Schwartz on behalf of the direct lender, Shirley Schwartz.
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                THE COURT: Thank you.
 2
 3
           (Colloguy not on the record.)
                THE COURT: Again, if we have persons here --
 5
      Counsel, please.
 6
                MR. BRUGGENWIRTH: Good morning, your Honor.
      David Bruggenwirth from Wilde Hansen here on behalf of
      Sierra Liquidity and with Jim Riley.
 8
                THE COURT: Thank you.
 9
                MS. PRICE: Your Honor, Norlynn Price from
10
11
      Fulbright & Jaworski along with Mr. Mainland here on behalf of
      certain LLCs and as special counsel to the receiver.
12
           (Colloquy not on the record.)
13
14
                THE COURT: Thank you.
                MR. PARRY: And Stanley Parry with Ballard, Spahr
15
16
      here on behalf of certain plaintiffs.
17
                THE COURT: Thank you.
18
           Again, I won't take the appearance, presently. I may
      allow some of you to address the Court. But if you simply want
19
20
      to enter your appearance and have it on the record that you
21
      appeared here in opposition to the settlement, this is a time
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      to be heard for putative potential class members. That's one
23
      of the questions here, and, therefore, I'll let you enter your
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      appearance by signing in on the pad.
25
           You don't have to sign in for the record. But if you want
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your name noted for the record in opposition to the settlement,

I welcome your signing in in that respect.
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Let me give you a little bit of a road map if I can, please. We have in front of us a tentative certification of a class in this action, previously, separate several consolidated separate actions pending before the federal district court.

We have pending the question of a certification of a class and for settlement purposes and then, of course, a proposed settlement as well.

I've read all of the pleadings. I'm sure oral argument will be very helpful to me, and I've also read for the record all of the letter oppositions received from putative class members.

Putative means potential alleged class members. In other words, I haven't certified a class, yet. I've only conditionally certified a class, so that a notice of settlement can be circulated. When I use the word "putative", it means you're an alleged class member. The Court hasn't so ruled, yet.

And I've read all of those letters, and I do want and subject to objection of counsel to enter them in the record. They have been scanned in by my administrative assistant and, accordingly, are available for adoption into the record if there is no objection. But, of course, I'll entertain your objections, otherwise.

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Again, I've read all of the pleadings. The problem that I
 1
      see here is the fact that we have all of the letters that I
 2
      have received from putative --
           (Cellular telephone ringing at 11:11:42 a.m.)
 5
                THE COURT: Dear. I'm sorry. If you could remove
      that telephone from the courtroom, please. I apologize. Could
 6
      you just whoever has it -- I'm not going to sanction you, but
 8
      if you'll just remove the phone from the courtroom, please.
 9
           (Colloquy not on the record.)
                THE COURT: I do apologize. Hand it down to the CSO,
10
11
      so that he might hold it or remove it. Thank you so much.
12
           I apologize. Stream of thought here, you know.
                UNIDENTIFIED SPEAKER: (Indiscernible) problem.
13
                THE COURT: My initial reaction is that there is a
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      problem with approval of this settlement class where all of the
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16
      letters that I have received are in opposition from putative
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      class members. I don't have any in approval.
           Of course, I do have some substantial ones represented by
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      counsel and including Compass who holds direct-lender interests
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      in favor of a settlement, and I want to hear about those and
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21
      receive those, but the big problem is that we have so many who
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      are opposed to it.
           I'm not sure that I see anything wrong at this juncture --
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24
      and, again, I'm willing to listen to argument -- with the
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      certification of a class.
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The problem with the class certification is that I think maybe the proposed classes aren't finely defined enough at this juncture.

In other words, the proposed settlement, for example, is very broad and sweeping. It reaches a settlement, a dollar-figure settlement, on these fees and then allocates them simply across the board.

And as pointed out in some of the oppositions, there are differing factual scenarios which not only is an argument against certification of this one single class, but it may be arguments against adoption under a fairness concept with respect to what may be subclasses.

So, for example, the documentation regarding the ability to collect such fees varies from promissory note to promissory note and from direct lender to direct lender, in other words, the obligation for fees.

Some of the notes say with respect to application of the default interest and other charges for default that they must be allocated first and received first out of any proceeds from a borrower.

On the other hand, other notes give that discretion to the lender. They say at the lender's discretion any payments should be applied first to default or default interest, so that may be a reason to distinguish between notes and in the amount of settlement or whether to settle with respect to any

particular note.

2.2

It also offers the difference in servicing fees obligated by a particular direct lender may vary depending on their agreement, their servicing-fee agreement, with the original debtor, Commercial.

For that reason, there may be problems with certification of a class overall, but I don't see problems with certifying a class or classes in the case on the face of it.

(Colloquy not on the record.)

THE COURT: Again, the main issue will be whether or not we need a proposal of subclasses, a little bit more fine, less-grainy photo of the total circumstances that we've identified.

And I welcome your oral comments on that whether or not we should proceed with certification whether or not we settle with Defendant Compass or whether we should ask for a little bit greater delineation of classes and subclasses which is permitted under Rule 23.

If there are not common issues and numerosity, for example, especially common issues with respect to an overall class, Rule 23 permits the designation of subclasses for which there is commonality of issues of law and fact with respect to the designated subclass, so that may be a curing for class certification.

Overall, I don't see so far subject to your oral arguments

2.2

a problem with certifying a class or class actions in this case. I do see a problem, however, with the settlement.

And the main problem is that we don't have any real support from direct lenders for being swept up in a class action and submitting to this particular class action.

As I have already admonished counsel and the various parties who have appeared heretofore, your real out here is the mediation because Compass is certainly right in some of their pleadings.

You know, so far, we have lots of objecting parties who have not incurred the cost. Outside of their prior attempt to join together in the LLCs, they have not incurred the cost appropriate for someone who wants to defend appropriately in a federal action and/or prosecute a federal action against Compass. The class action gives the ability to do that.

Previously, the LLCs were seen as the tool or the structure available to assess people with an appropriate share of a litigating cost with Compass and with others. The Court has struck that down appropriately I believe.

Of course, some of you may strongly disagree, but appropriately I believe because the LLCs were taking advantage of the circumstances of the debtor and Compass and their own clientele.

But for that purpose, the Court has designated a receiver, and you have very strong counsel for the receiver. I continued

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the counsel chosen by Ms. Cangelosi as counsel for the receiver, the Jaworski firm, who is a very reputable firm, a nationwide firm, and who has a very strong interest in defending direct-lenders' positions let alone the LLC positions against Compass.
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So you have a very strong, very able firm that has already spent millions of dollars in fees. You can bet Compass has, too, and a lot of complaints in these letters about the lawyers getting the lion's share, and that's going to happen.

That's just facts of life. When you submit the matter to a federal court or a bankruptcy court jurisdiction, the matter is going to incur substantial fees in order to get it resolved.

We have lots of parties. We have lots of lawyers involved. And the longer it goes on, there are going to be substantial fees that come from those who are involved in the litigation.

So to the extent you seek a mediated settlement short of trial, you can bet you're going to save your ownself lots of dollars.

You may well economically decide that it is better to spend those dollars than to consent to a settlement that you don't think is fair, and that is a judgment that the Court fully respects and, largely, I intend to follow.

If the parties arguing here cannot overcome the objections by direct lenders as expressed in these letters, I'm not going

to approve the settlement.

2.2

It is you for whom the receiver and Jaworski speaks, and you have every right to tell them we don't want this settlement.

And if that is the consensus, you can bet I'm going to echo that to Jaworski, and Jaworski will take their marching orders, and those are clearly what they should follow.

But the point I'm trying to make is that a mediation whatever the result is is ultimately your very best route to a resolution of getting the recovery of any funds.

You're simply not going to prevail on any request for the Court just to walk away from the dispute and debar Compass from handling these notes. That's just not going to happen.

They have rights just like every other party that the Court is intent on protecting and will protect as well as the direct-lender rights that I definitely want to protect and have expressed a desire to protect.

So Jaworski is that representative and potential representative if I do ultimately certify a class. They are a representative for the LLCs and the receiver for the LLCs.

And, potentially, if the Court certifies a class, they are the representative across the board.

And that is the tool that the Court has adopted as a substitute for LLCs which I just could not stomach nor could I countenance along the terms that were proposed in the transfer

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of assets from direct lenders to the LLCs.
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           So you have a tool. That is a potential class action, and
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      you have a very strong representative, a very strong law firm
      who will based upon whatever marching orders you give it will,
 5
      of course, pursue the interest of the majority of those who
      have an interest.
 6
           So with that background, again, I have read all the
      pleadings, and I have given you a little bit of a predilection
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 9
      about how the Court may rule on these motions, but I'm sure
      your oral arguments can have effect upon the Court's tentative
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      decisions after reading the pleadings.
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           So I welcome, first, an initial presentation for a
      proposal for adopting this settlement and certification of the
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      class and then, of course, opposition and responses and
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      reactions by the receiver and the Jaworski firm.
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16
           Please.
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           (Colloquy not on the record.)
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                MR. COFFING: Good morning, your Honor.
      Terry Coffing --
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                THE COURT: Good morning.
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                MR. COFFING: -- on behalf of the receiver. This is
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22
      our motion to approve the settlement, and I wanted to address
      the settlement terms first.
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And my colleague, Mr. Mainland, will address the finer points of the actual class action I guess subject to some

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revision based upon your comments.

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Your Honor, we clearly heard you on June 2nd that when you ordered these parties to mediation, and the words you used with it was your "last and best hope", and you've echoed that today.

It was that with that understanding that the receiver went into the mediation to get the best settlement -- and I emphasize the term "settlement" -- out of the process.

And over four contentious days of mediation and the subsequent two weeks of fine-tuning, I firmly believe as does the receiver that we have the absolute best settlement that could be "extracted" -- and I'll use that word politely -- from Compass.

This settlement is the line in the sand. It is the point at which the parties must either accept or go on fighting, and the settlement comes with a price, and the monetary terms have been outlined before this Court, and that price buys certainty.

A rejection of the settlement creates a great deal of uncertainty that really cannot be quantified completely.

THE COURT: Maybe I can ask a few quantifying questions. For example, assuming the Court doesn't approve the settlement, assuming that I certify a class or don't certify a class, Jaworski is prepared or may be prepared with appropriate ability to be assured of the recovery of fees to proceed to a trial.

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Jaworski has already done substantial discovery, has previously represented the LLCs in these cases, and is there any threat or potential that we would lose Jaworski if I don't approve a settlement?

And then the second question in quantifying the characterization you have given is what is the accrual of fees already by Jaworski.

MR. COFFING: I believe the accrual of fees by the Jaworski firm is in the neighborhood of \$4,000,000, your Honor, and the Jaworski firm, obviously, subject to today's -- I haven't talked to them about your comments today.

They have expressed a desire, previously, to be removed from this litigation and for reasons that are as understandable.

They have recently received written I will call them threats or notices that there are certain direct lenders that intend to sue them for what they believe to be breaches of their obligations as counsel.

Whether or not these threats have merit is really not for me to decide. But as a member of a law firm, I understand the difficulties in trying to go forward with representation when your clients are, indeed, threatening to sue you, so that is a problematic issue that I will let the Jaworski attorneys address.

In light of that, that situation, the receiver has

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undertaken contact with other firms of national repute and
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      ability that would be able to take up the arms, so to speak.
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           I did not want to present those as alternatives prior to
      the settlement --
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                THE COURT: Right.
                MR. COFFING: -- because that was really not
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      appropriate. I'll --
 8
                THE COURT: But we can anticipate whether Jaworski or
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      another firm of another 3- to $4,000,000 in completing through
      trial at least if not probably short of appeal in concluding
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11
      the case.
                MR. COFFING: Well, regrettably, your Honor, I'd have
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      to say that the 3- to $4,000,000 would be low --
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14
                THE COURT: All right.
                MR. COFFING: -- because the firms that we've
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16
      discussed that -- we have no ability to fund ongoing
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      litigation, and so we've been talking to firms on a contingency
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      basis.
           And I would have to say that the numbers that would be
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      required on that end of the spectrum are quite high, and that
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      factors into the receiver's decision to put forward this
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      particular settlement option.
           And if I could speak in those terms especially as it
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      relates to a recovery of a tort fund of $6,000,000, under prior
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      proposals that this Court rejected, that would have entailed a
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recovery by a contingency firm of over $12,000,000, not
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      including the money that was spent or pledged win, lose, or
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      draw from that firm.
           So we believe that the recovery from the tort-fund portion
 5
      of the settlement represents a substantial benefit to the
      direct lenders as it is not only devoid of the guaranteed fees.
 6
           It is also devoid of the 50-percent recovery, and,
      most importantly, it is collected, rather than chased at a
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 9
      later date.
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                THE COURT: And it does have the benefit of providing
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      a source for payment of the fees that have previously been
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      incurred by Cangelosi, the LLCs, and, of course, the current
      efforts on behalf of the receiver. That's the primary use of
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      the fund I'm assuming.
14
15
                MR. COFFING: Well, no, your Honor. Actually, the --
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           (Colloquy not on the record.)
17
                MR. COFFING: The agreement states that the
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      $6,000,000 would not be disbursed for fees, but it would be
      disbursed to the direct lenders --
19
                THE COURT: I see.
20
                MR. COFFING: -- on a formula to be derived by the
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22
      receiver, so we wanted to make sure that people understood that
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      that was to be distributed as to their funds subject to further
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      Court order, and we would obviously have the issue of other
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      funds, other of their fees, being paid --
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THE COURT: Under the settlement --
 1
                MR. COFFING: -- at a later date.
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 3
                THE COURT: -- how is class counsel to be
      compensated, then?
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                MR. COFFING: Well, the Court is already holding a
      one-percent withhold from the settlement of all the funds. And
 6
      if the class is certified, we would anticipate that that one
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      percent is spread across all direct lenders, and it is the hope
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      that that would be sufficient to compensate not only prior
      counsel, but going forward.
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11
           (Colloquy not on the record.)
                MR. COFFING: That may not be depending on the
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      resolution of loans, and we may have to revisit that issue.
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                THE COURT: Does the distribution call for a
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15
      distribution trustee?
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                MR. COFFING: The receiver would be serving in that
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      responsibility --
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                THE COURT: Uh-huh.
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                MR. COFFING: -- your Honor. Candidly, we have not
      been able to work out all the details on loan-by-loan basis on
20
21
      how the fees will be paid because it would largely be dictated
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      by whatever financing terms the receiver is able to come to to
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      provide the funds for the settlement.
           We've worked closely with a couple of servicers, and we've
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      really narrowed it down to one that is confident that they
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could provide those funds at a much lower interest rate that is
 1
      being --
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                THE COURT: Uh-huh.
                MR. COFFING: -- objected to now at the 18-percent
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      rate.
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                THE COURT: A very large number of the objections
      expressed objection not only to the amount, but, also, to the
      fact that it's currently payable, and that Compass receives
 8
 9
      interest on that settlement amount. That's, of course, what
      obligates the trustee to find a financing source for that.
10
11
           And how do you respond to those kinds of objections? Why
12
      should Compass receive interest on their fees or their accrued
      interest?
13
                MR. COFFING: Well, I will let Compass address as to
14
      why they believe they're entitled to interest on accrued fees.
15
16
           As for the settlement proceeds, the interest is only
17
      payable on those funds that are not able to be immediately
18
      financed, so there is an 18-percent rate there.
           But we're very optimistic that we would never incur that
19
      18 percent because a subsequent servicer would be able to
20
      provide the financing at a much lower rate, so that we would
21
2.2
      not incur that 18-percent rate; however, there would be an
      interest factor on there.
23
24
                THE COURT: So, in other words, if you don't have the
25
      funds, you can finance through Compass, but you finance it at
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1
      an 18-percent rate.
 2
                MR. COFFING: Correct, your Honor. If --
 3
                THE COURT: Uh-huh.
                MR. COFFING: To the extent we are unable to provide
 4
 5
      all of the settlement funds, they would accrue at an 18-percent
      rate.
 6
                THE COURT: Uh-huh. And is that anywhere near a
      market rate?
 8
 9
                MR. COFFING: In a troubled portfolio as this, I
      would say, no, it is not near the market rate, but I am told by
10
11
      several sources in the business that it is not grossly out of
12
      the range of a market rate.
           We're looking at financing somewhere in the neighborhood
13
      of a 30-day LIBOR plus six to eight points or six to nine
14
      points depending on who ultimately provides the financing, and
15
16
      so that is a much bigger number than it would have been just
17
      two years ago.
18
           So I will agree with the Court that 18-percent financing
      on an unpaid balance is a handsome reward; however, we are very
19
      optimistic that we would not incur --
20
                THE COURT: There's --
21
2.2
                MR. COFFING: -- a rate on --
23
                THE COURT: There's one other equitable factor that
24
      concerns me, too, and that is they're entitled to those moneys
25
      up-front even at -- some of it, of course, has already been
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collected in settlement with borrowers.
 1
                MR. COFFING: Correct.
 2
 3
                THE COURT: But some of it, maybe a substantial
      part -- maybe you'll educate me on that -- has not been
 5
      collected.
           So, in other words, they're entitled to immediate payment
 6
      under the settlement versus what they would be if it were
      litigated. They certainly would not be given the right to any
 8
 9
      fees in advance of their actual payment by a borrower.
10
                MR. COFFING: You're correct, your Honor, but --
11
                THE COURT: Um-h'm.
                MR. COFFING: And I'll let Compass address their
12
      position, but it is their position that they would be accruing
13
14
      that interest rate, regardless.
           So in that sense, I certainly understand why it is that
15
16
      people believe that this is unfair, but, again, we're talking
17
      in the context of a settlement.
18
           This is the best that we could extract from Compass, and
      that's why I characterize it it is the line in the sand that we
19
      all know.
20
           If we go forward and litigate, and the recovery on behalf
21
2.2
      of the direct lenders is not superior to this, well, certainly,
23
      there's going to be a great deal of regret. You know, that is
24
      their right as you have indicated.
           And I do need to address the support for the settlement.
25
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You're correct, your Honor. In the 300-plus written responses
and the pleadings filed by various attorneys, I will agree with
the Court that they represent an overwhelming rejection of the
settlement terms.
     (Colloquy not on the record.)
         MR. COFFING: However, privately, there are those who
address support, and I'd like to read just one portion of a
letter that I received. It was addressed to me.
     "I'm not sure if I'm doing this private message correctly.
Hopefully, I am, and I'm sure I will hear a lot of flak from
the receiver Web site. I'm reluctant to post this on the
Web site for fear of being yelled at by my fellow direct
lenders.
     I am totally in favor of the mediated settlement. This is
not a fight we can win. Anyone who refuses to see that is
being foolish.
```

The desires of some of the direct lenders to fight until my last dime is gone is not in the best of any direct lender. I would rather keep what money I can, reinvest in something legitimate, and move on with my life."

So, your Honor, what you've seen before you is overwhelmingly negative, but you have not seen or heard from everybody. I cannot tell you that I have as well.

Our receiver Web site has roughly 1,000 registered members who some of whom post actively, many of whom just read, but we

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have over 2500 direct lenders who are largely unheard.
 1
           And they're unheard either because they're apathetic.
 2
 3
      They don't have the access for some reason or that, arguably,
      are in support of the settlement.
 5
           So I believe while they're unheard that interest needs to
      be considered as well. But from what you have in front of you,
 6
      we will agree that it is overwhelmingly negative.
 8
                THE COURT: Um-h'm.
 9
                MR. COFFING: But, again, it is the best settlement
      that we can have.
10
11
                THE COURT: Now, there were some other objections,
      too, the interest rate, the amount of the settlement --
12
                MR. COFFING: Correct.
13
                THE COURT: -- the broad brush. That is allocating
14
      across all notes. I need you to respond to some of those
15
16
      objections --
                MR. COFFING: Sure.
17
18
                THE COURT: -- too.
                MR. COFFING: The broad brush is inevitable at this
19
      point in time because we have loans that have value, and we
20
21
      have loans that do not have value.
2.2
           And so in coming up with a single-dollar figure, the
23
      allocation of the payment of that sum is going to vary across
      the loans.
24
25
           And as I said, it would be largely dictated by whatever
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financing we're able to obtain as the financing would have in
 1
 2
      the nature of a servicer advance a priority of payment, and any
      prudent servicer would want to make sure that they have the
      ability to collect at a minimum their advances.
 5
           So I acknowledge that the detail is not there for everyone
      to look and say what does this mean to me. But until we have
 6
      at least a tentative settlement, I cannot go to any financier,
      make those arrangements, see how the allocation works, and then
 8
 9
      convey it to the direct lenders, so that is an inherent
10
      difficulty that we have.
11
           We do have some definitive ideas on the distribution of
      the tort fund. We would wait until the loans are resolved and
12
      calculate a loss based upon an original principal investment
13
      across each loan and have that assigned pro rata based upon the
14
      loss in each loan, and then those funds would be divvied up
15
16
      again pro rata amongst original direct lenders --
17
                THE COURT: Now --
18
                MR. COFFING: -- in proportion to the --
                THE COURT: -- that's a very reasonable solution.
19
      There may be other solutions.
20
21
                MR. COFFING: Sure.
2.2
                THE COURT: But that's not part of the settlement
23
      that you noticed --
2.4
                MR. COFFING: That's correct.
25
                THE COURT: -- or the class or treatment of the
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1
      classes.
 2
                MR. COFFING: That's correct, your Honor.
 3
                THE COURT: Uh-huh.
                MR. COFFING: And, obviously, we have to get to the
 5
      point. If just strictly the numbers are outside what the Court
      believes are going to be reasonably within a judgment or a
 6
      range, then it made no sense, and, again, I would not have the
      ability to make those calculations any further.
 8
 9
           But I sense from what the Court is saying is it may not
10
      matter, but these are obviously questions that would need to be
11
      answered prior to a final fairness hearing.
                THE COURT: Now, also, the opt-out or lack of an
12
      opt-out provision in this particular class I need you to
13
14
      address briefly.
15
           I understand the law presented to me. You know, the
16
      Ninth Circuit has approved a lack of opt-out in particular
17
      kinds of class actions, those designated under the subclasses
      in the statute, some sections of the statute, rather.
18
19
           And that the issue here is amount versus declaratory
      relief or equitable relief, and I need you to address briefly
20
21
      that issue and argument.
2.2
                MR. COFFING: Well, I will leave my colleagues to
      address the legalities of the opt-out issues, but I can tell
23
24
      you how that came about.
```

It became very obvious when we were working with a class

2.2

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structure that involved any type of payment on what we call the termination and waterfall issues that there would be a financial incentive for people to opt out of the payment of any type of sum to Compass, and we believe that by providing a mechanism to opt out it would effectively kill any possible settlement.
```

So, again, this is a deal point and a deal breaker at the insistence of Compass that we present this as a declaratory relief on the waterfall and termination issues. And in exchange for the opt-out, we're able to extract the \$6,000,000 on the tort-fund recovery.

So the idea if we presented this to the Court, and the Court having, obviously, some --

THE COURT: The class action by the way, too, and a non-opt-out class action is the potential solution for the same problem that Cangelosi faced.

That is how to assess a fair fee against all direct lenders to the extent they want to participate any benefit from litigation.

MR. COFFING: That's correct, your Honor, but the primary thing that I think I might want to get at is is if the Court which ultimately has the authority to grant this motion over objection, if the Court did so with the belief that the settlement is in the range the Court has already at least not ruled but intimated where the resolution of these matters would

```
come down, then the opt-out really becomes irrelevant because
 1
      it would effectively forestall a great deal of litigation
 2
      before the very body that is going to ultimately decide the
      issue.
 5
           So in looking at the prior rulings of the Court -- or not
      rulings -- the intimations of the Court, we felt that again it
 6
      is your mind. If it's within that range, you would approve the
 8
      settlement.
 9
                THE COURT: I --
                MR. COFFING: And that's --
10
11
                THE COURT: I really don't understand this last
12
      argument. The only intimation I gave you is I gave you
      several-fold intimations, already, on the public record of the
13
14
      Court's ruling on some of these issues. Without being final
      rulings, I told you --
15
16
                MR. COFFING: Sure.
17
                THE COURT: -- that I intended to defend and uphold
18
      any right of Compass legitimately to servicing fees that they
      had acquired.
19
           On the other hand, I did not express any preference for a,
20
      quote -- I don't know what waterfall means -- for a "waterfall
21
2.2
      interpretation" --
                MR. COFFING: Sure.
23
24
                THE COURT: -- if that's what it means that they get
      their fees first prior, for example, in a settlement for less
25
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than 100 percent in contravention of principal due to direct
 1
 2
      lenders or interest due to direct lenders. I have never given
      that intimation, and I don't think you've suggested that I
      have, but --
 5
                MR. COFFING: No, I have not, your Honor.
                THE COURT: But I guess the question I'm asking is
 6
      how does the 30 -- 30- or 35,000,000, how does that coincide
      with the preliminary indications that the Court has given on
 8
 9
      the rights of Compass to receive accrued unpaid fees on moneys
      already collected consistent with the instruments and the
10
11
      language of the servicing agreements and, yet, also consistent
      with their obligation, their fiduciary obligations, to collect
12
      either 100 percent of what's due everybody or, appropriately,
13
      to stand as a fiduciary in making sure that the funds of the
14
      beneficiaries of the trust if you will are met?
15
16
                MR. COFFING: Well, your Honor, I guess I would have
17
      to state then you're right. We're dealing with some
18
      uncertainty.
           Certainly, we've read all of your prior transcripts, and
19
      you've used the concept of pari passu, and we even disagree as
20
      to how that would be applied.
21
2.2
           So in coming up with this number, we believe it represents
23
      a substantial discount, some 40 percent, to what the general
24
      consensus of what pari passu would imply.
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THE COURT: I'm a little bit queasy about the

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analysis underlying that representation. For example, if you're just saying that's 40 percent, and that's a substantial discount from every dollar of fees and/or servicing fees and/or default interest that they've claimed, I don't follow it, and I don't get it.
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MR. COFFING: Well --

THE COURT: If what you're saying on the other hand is we've reviewed note by note these notes are worthless, so we're not taking into consideration their claim for servicing fees or default interest on these particular notes, on these notes their claim is much less valuable because it's obvious that the property is substantially less than 100 percent of what's due everyone, on these loans their claim is very valuable because either it's being paid in full or it's very clear that the payment to include their fees would be enough to pay 100 percent of principal or at least 100 percent of everything that the direct lenders have demanded, so that's the kind of analysis that I would expect to support this 40-percent figure, rather than just simply a ballpark large discount.

(Colloquy not on the record.)

MR. COFFING: Well, your Honor, that analysis on a loan-by-loan basis I'll represent was not done in the four days between the appointment and the mediation.

Ultimately, I can say that it is -- as in any settlement regardless of how we got there, it is the number that they

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would take, and it is the number that we brought.
 1
           And so, certainly, what you're suggesting now is an
 2
      analysis that needs to be undertaken in going forward in any
      proposed class action.
 5
           And we will certainly undertake that analysis, but I
      cannot tell you that that was done as part of this mediation
 6
      settlement.
 8
                THE COURT: Okay. Thank you.
 9
                MR. COFFING: But I would leave to Compass to explain
      at least their position on why it is that they believe it's
10
11
      appropriate other than the fact that, you know, it got us to
12
      where we are --
13
                THE COURT: Okay.
                MR. COFFING: -- in that sense.
14
                THE COURT: Please.
15
16
                MR. COFFING: Thank you.
17
                THE COURT: I'll call on them next, and then we'll
18
      hear objections or comments, please.
19
           (Colloquy not on the record.)
                MR. MOORE: Your Honor, I would be pleased to speak
20
      next. I don't know if Mr. Mainland's --
21
2.2
                MR. MAINLAND: (Indiscernible).
23
                MR. MOORE: Okay. Your Honor, Robert Moore of
24
      Milbank, Tweed on behalf of Compass.
25
                THE COURT: Um-h'm.
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MR. MOORE: And with your indulgence, I'd like to
 1
      make a relatively-thorough presentation because we have a
 2
 3
      number of people in the courtroom, and I want them to be clear
      and understand what our position is and why our position is
 5
      what it is.
           I'm not going to go over the matters addressed by
 6
      Mr. Coffing, although I will try to answer the questions that
      your Honor posed to Mr. Coffing that he redirected to Compass.
 8
 9
           What I'd like to start with, an analysis of what really
      has been settled because I think there's been a gross
10
11
      misrepresentation of what has been settled.
           There are approximately $15,000,000 in advances, servicer
12
      advances. The vast bulk of those have to do with fees incurred
13
      by various local counsel across the country that have been
14
      pursuing the interests of the direct lenders in bankruptcy
15
16
      cases, in state law foreclosure actions --
17
                THE COURT: These are not --
18
                MR. MOORE: -- in litigations --
                THE COURT: -- any fees in fighting with the direct
19
                These are strictly limited --
20
      lenders.
                MR. MOORE: That is --
21
2.2
                THE COURT: -- to fees to collect the notes.
23
                MR. MOORE: That is absolutely correct. Well,
24
      your Honor, we heard very clearly your admonition on that
25
      point at one --
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THE COURT: Keep them separate.
 1
                MR. MOORE: -- of the prior hearings. They are
 2
 3
      absolutely kept separate.
           And then I also want to point out that pursuant to our
 5
      agreement in the settlement and your Honor's insistence we had
      already I think included it, but these are all subject to audit
 6
      by the receiver. Okay?
                THE COURT: And is that 15,000,000 included in the
 8
 9
      overall figure?
10
                MR. MOORE: That would be. When people refer to this
11
      as a $60,000,000 number, that's included, but I want to make it
12
      clear some portion of that remains unpaid accounts payable or
      work in process.
13
14
           Some represent payments that have been made, but this is
      not profit in any sense or recovery in any sense to Compass.
15
16
      This is the payment that any servicer would have to third-party
17
      vendors --
18
                THE COURT: And how is that --
19
                MR. MOORE: -- to support it.
                THE COURT: -- 15,000,000 in advances and fees to
20
      collect payments to an underlying first trust-deed holder,
21
2.2
      et cetera? How is that 15,000,000 recovered by Compass in this
      settlement?
23
24
                MR. MOORE: All right. And let me add the second
25
      piece because that's recovered as part of this initial
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refinancing. It is the only piece of it that is guaranteed.
 1
           In other words, the servicing-fee component and the
 2
      advance component has to be refinanced on day one when we go
 3
      effective as a condition that Compass has placed in the
 5
      agreement. If it is not the agreement, it isn't effective --
 6
                THE COURT: So the agreement --
                MR. MOORE: -- and doesn't go forward.
                THE COURT: -- provides for that paid immediately --
 8
 9
                MR. MOORE: Yes.
                THE COURT: -- upon --
10
11
                MR. MOORE: But the other piece of it --
                THE COURT: -- the effective date.
12
                MR. MOORE: -- the 28.5 net recovery on the
13
14
      disputed-fee piece, it is not a condition that that be paid on
      day one.
15
16
           I think Mr. Coffing expressed the receiver's desire to
17
      refinance that on more favorable terms and dispose of it, in
18
      part, because of the economics, but, also, in part, because a
      new servicer coming in at that point has defined rights going
19
      forward and has resolved the economic issues that were disposed
20
21
      of under the settlement agreement.
2.2
           But let me turn to the servicing-fee piece because I think
23
      there has been some misunderstanding in various pleadings and
24
      letters and other papers that have been filed with the court as
25
      to that issue.
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2.4

And I would like to start by saying, your Honor, we have been before this Court now for close to a year. And in the first and second days of October of 2007, we addressed the preliminary-injunction issues. That was actually a continued hearing, and we had previously done so before Judge Riegle.

And in that process, it became very clear to us what the expectations of this Court were as to how Compass would function with respect to its fiduciary duties and the fact that it did own a piece of recoveries from borrowers, but it also had fiduciary duties to the lenders.

And it was very clear that we were to follow the path of proposing settlements and restructurings and workouts and sales along a path that would look to the direct lenders for consent, and that we required unanimous consent to do that, but that we had to separate the issue of Compass' disputed fees.

So since that time a year ago, Compass has proceeded down the path where to the extent there is a recovery, and there is not unanimous consent to Compass being paid disputed fees.

And, your Honor, from the very earliest point in time, we had offered a pari passu distribution, but it was never subject to a 100-percent consent.

So those fees which Compass believes its entitled to were impounded subject to an interest-bearing account. All other fees, all other recoveries, would be distributed to direct lenders.

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Now, of late, there have been very few consummated
 1
 2
      settlements because we basically are having trouble getting
      consents to do just about anything.
           But I just wanted to make it clear that Compass has taken
 5
      very seriously every comment the Court has made in the various
      hearings we have had and has tried under the advice of its
 6
      counsel to comply strictly with the admonitions of the Court.
           The second thing I wanted to point out is that from the
 8
 9
      very earliest point in time the servicing fees were never
      really at issue in the litigation or in our negotiations.
10
11
           In fact, from the earliest point in time with
12
      Ms. Cangelosi, there was always a statement made that the
      servicing fees are not at issue. You're entitled to your
13
14
      servicing fees. What we're here to negotiate is the
15
      disputed-fee issues.
16
           There also were the tort claims which are separate damage
17
      claims, but the contractual servicing claims were not at issue,
18
      and I --
19
                THE COURT: You're talking about one or two or
20
      three percent.
                MR. MOORE: The average of 1.7 percent, and it
21
2.2
      varied, but the --
                THE COURT: Um-h'm.
23
24
                MR. MOORE: The important thing that's never actually
25
      been put on the record in this court that I want to do today
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just so, again, all of the direct lenders will understand what
our position is, Section Roman Numeral IV-F of the plan which
is titled loan distribution and loan-servicing agreements
states clearly that, "After the effective date of the plan, the
direct lenders are obligated to comply with the terms of the
loan-servicing agreements, including payment of fees which are
set forth in the loan-servicing fee schedule included in the
direct-lender supplement."
    Now, the loan-servicing agreements were defined in the
plan as being agreements whether oral or written under which
USA Commercial Mortgage had been servicing the loans.
    We have attached as Exhibit K to the declaration of
Mr. Weaver, an attorney in our office, the loan-servicing fee
schedule. That has been filed under seal with this court.
     It similarly had been filed under seal with the bankruptcy
court because there never has been exposition to all
3,000 lenders of what everyone else's contract terms were.
Each individual was informed, but that's why it has been filed
under seal.
          THE COURT: Now, those agreements, they aren't per
note. Basically, they're a general agreement with a particular
lender. Here's a servicing fee for any loans --
         MR. MOORE: Yes.
         THE COURT: -- that you invest in.
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MR. MOORE: Yes. And what that is defined as is it's

2.2

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the schedule setting forth the amount of the servicing fees payable under each of the loan-servicing agreements which will be transferred to the asset purchaser at closing as part of the asset-sale transaction.
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Now, each lender as part of the direct-lender supplement which was distributed at the time of the plan confirmation and in the context of the objection period before the plan was confirmed reads as follows. This is very important.

It's attached as Exhibit C to Exhibit L to Mr. Weaver's declaration. It's addressed to each vesting name and its address and reads as follows:

"The records of USACM show the following loan-servicing agreements for you and the corresponding service-fee percentages and monthly-servicing fees on such loans.

Pursuant to the terms of the plan of reorganization, this is the amount of the monthly-service fees to be charged against your account from April 2006 forward.

To the extent you disagree with the service-fee percentages and/or monthly-servicing fees set forth below or to the extent you believe they are inconsistent with your loan-servicing agreement, you must object pursuant to the terms of the plan and the alternative dispute-resolution agreement."

THE COURT: Now, that's fine, and I hear what you're saying, but that doesn't give you -- for example, on a nonpaying note, you're not entitled to a servicing fee, right?

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MR. MOORE: Well, we would be entitled to it. The
1
 2
      issue is could you collect it. It simply would be --
 3
                THE COURT: But you can't collect it nor are you
      entitled to it on a per-month basis if there is no payment.
 5
                MR. MOORE: Your --
 6
                THE COURT: You are certainly --
 7
                MR. MOORE: Your Honor --
                THE COURT: -- entitled to it --
 8
 9
                MR. MOORE: -- we --
10
                THE COURT: -- out of a payment in full or a catchup
11
      payment.
12
                MR. MOORE: We understand that, your Honor.
13
                THE COURT: But you're not entitled to a
      month-after-month accrual where there is no payment.
14
15
                MR. MOORE: We --
16
                THE COURT: You're saying you're entitled to the fee
17
      upon payments actually made.
                MR. MOORE: Your Honor, and I believe that's part of
18
      what will be the auditing function of the receiver in this
19
      process, but I --
20
21
                THE COURT: And you're just saying there were no
22
      objections to that notice that went out --
23
                MR. MOORE: There --
                THE COURT: -- to each lender.
24
25
                MR. MOORE: There were a few, and they were resolved
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and finalized by Judge Riegle, but all 3,000 direct lenders
 1
      were given this notice, the stated percentage, told this is
 2
      what your LSA contract fee is.
           If you have a problem, come to court now, go through
 5
      the alternative dispute-resolution mechanism, and we'll decide
      it.
 6
           Here we are two years later, and I see in a number of
      these letters, you know, I don't have an LSA. I don't have a
 8
 9
      servicing fee or I disagree with what you say my servicing fee
      is or why should we pay any servicing fee.
10
11
           And I think that there's an issue of res judicata here
      as a legal matter, but there's also just an issue of
12
      fairness.
13
           This was all set up, so that it was very clear that
14
      Compass knew what it was purchasing when it paid its
15
16
      $50,000,000, and that was a system --
17
                THE COURT: Now --
18
                MR. MOORE: -- that Judge Riegle --
                THE COURT: -- that raises --
19
                MR. MOORE: -- put in place.
20
                THE COURT: -- an obvious question on fairness of the
21
22
      settlement. Should I not have at least a settlement supported
23
      by an analysis based upon that supplement?
24
           Here is the total fees that they're entitled to under that
      supplement on moneys collected so far, and that is an
25
```

```
1
      X-dollar figure or it's an X-dollar figure per note, and that
 2
      supports the ultimate settlement because the settlement is a
 3
      discount from that figure --
 4
                MR. MOORE: Well --
 5
                THE COURT: -- or it's that figure --
 6
                MR. MOORE: Well, your Honor, let me --
 7
                THE COURT: -- plus a discount of the default --
                MR. MOORE: Yeah. Let me --
 8
 9
                THE COURT: -- fee.
                MR. MOORE: Let me make it clear. We could have
10
11
      simply crafted the settlement agreement with language that
12
      spelled out what the rights of Compass were.
13
           Instead, in addition to doing that, we wanted for
      disclosure purposes to put out an approximate number. It is
14
      merely an approximation.
15
16
           It's subject to audit, and that's exactly what the
17
      receiver is going to do. We provided the receiver with the
18
      Exhibit K.
                THE COURT: But the audit is just a basis for the
19
      subsequent allocation. It doesn't vary the settlement amount,
20
      does it?
21
22
                MR. MOORE: No. But it will determine whether our
23
      calculation of servicing fees is compliant with the
      determination of what those fees were --
24
25
                THE COURT: Well --
```

```
MR. MOORE: -- in the bankruptcy process.
1
                THE COURT: -- then don't I need an analysis if not
 2
 3
      an audit -- hopefully, not an audit -- but at least an analysis
      of what that figure is per note, so that I can see whether the
 5
      ultimate settlement amount is a discount, in fact, or really
6
      just --
                MR. MOORE: Oh, well --
 8
                THE COURT: -- an agreement to pay in full --
9
                MR. MOORE: Well --
                THE COURT: -- to --
10
                MR. MOORE: Well, let me --
11
12
                THE COURT: -- Compass?
13
                MR. MOORE: Let me address that because, again, I
14
      want to separate the disputed-fee issue from the servicing fee.
      As I mentioned, that was never at issue. Let me do --
15
16
                THE COURT: Okay.
17
                MR. MOORE: -- an --
18
                THE COURT: I understand what you're saying, but
      is this --
19
20
                MR. MOORE: Yeah. Your --
                THE COURT: Do you have an amount for --
21
2.2
                MR. MOORE: Your Honor --
23
                THE COURT: -- an agreed servicing fee?
24
                MR. MOORE: -- we have estimated that at $15,000,000
25
      for the life of Compass' participation.
```

```
THE COURT: So, in other words, the 15,000,000
1
      includes a servicing fee that you believe has been agreed to in
 2
 3
      percentage amount --
                MR. MOORE: Yes, your Honor.
 5
                THE COURT: -- by each direct lender or at least not
      objected to, and the 15,000,000 does not break out a servicing
 6
      fee, however, on already collected versus future collections --
 8
                MR. MOORE: If --
9
                THE COURT: -- including a final payoff.
                MR. MOORE: If there was a collection or a
10
      resolution, servicing fees stop, so this only --
11
                THE COURT: For sure.
12
                MR. MOORE: And when --
13
14
                THE COURT: But there --
                MR. MOORE: -- under this --
15
16
                THE COURT: -- are still future amounts --
17
                MR. MOORE: Yeah.
18
                THE COURT: -- to be collected.
                MR. MOORE: When under this settlement --
19
                THE COURT: The 15,000,000 includes both collected
20
21
      and future to be collected.
2.2
                MR. MOORE: It doesn't include collected. If it's
23
      collected, it's not included in that number. This only is
24
      unpaid accrued servicing fees. And the sooner that under this
25
      settlement agreement Compass can be replaced by a new
```

```
1
      servicer --
 2
                THE COURT: Okay.
 3
                MR. MOORE: -- of the receiver's choice --
                THE COURT: So it is totally future.
 5
                MR. MOORE: -- it will stop.
                THE COURT: It's the percentage. It's 15,000,000 is
 6
      your estimate per direct-lenders' agreement --
 8
                MR. MOORE:
                           Right.
 9
                THE COURT: -- on future moneys to be collected --
                MR. MOORE: Yes. Your Honor, and I'm going to get to
10
11
      a moment in your --
                THE COURT: -- if assuming each note is paid in full.
12
                MR. MOORE: Right. And I'll get to in a moment the
13
      timing issue which you asked --
14
15
                THE COURT: Uh-huh.
16
                MR. MOORE: -- Mr. Coffing about, but I also want to
17
      put on the record because I think this is important I read the
18
      hundreds of letters.
           And the bulk of them simply said Compass has done nothing.
19
      It's not entitled to anything. It was a blanket statement, and
20
21
      I wanted to put this on the record.
2.2
           Compass in the period in which it's been a servicer has
23
      resolved ten loans, one of those pursuant to a mediation before
24
      Judge Russell, the BAR-USA loan, but, also, the San Fernando,
25
      Bay Pompano, Clear Creek, La Hacienda, Shamrock,
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2.2

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Fiesta Stoneridge, SVRB 2.3 million, and SVRB 4.5 million, and Standard Property loans. Those are resolved through a total consent of the parties involved.
```

There also has been a resolution pending direct-lender approval of two additional mediated matters, the Binford loan mediated by Judge Nakagawa to agreement and put on the record not yet approved by lenders and The Gardens 2.425 million and The Gardens Timeshare loans again mediated before Judge Nakagawa, Harbor Georgetown, Mountain House, Gess, and Palm Harbor. Those are all pending direct-lender approval, so that's seven loans.

Nine of the loans are already now in owned, real-estate owned, postforeclosure exercise of remedies and are now owned on behalf of the direct lenders, and Compass is in the process of marketing and selling those.

Those include Anchor B, Bundy Canyon 2.5 million,
Bundy Canyon 5 million, the Cornman Toltec, Foxhills, Gramercy,
Lake Helen, Ten-Ninety, and Huntsville.

There are an additional eight loans which are in foreclosure. Foreclosure is in progress on the Bundy 5.7 million, Bundy 7.5 million, Con Vest, Eagle Meadows, Fiesta Murietta, Clearlake, Marlton Square, and Ocean Atlantic.

And then, additionally, there are 12 loans in the midst of negotiation, including three, Castaic II, Castaic III, and Tapia Ranch, that were all subject to the Judge Russell

2.2

mediation, and I won't read the other ones, but there are a number of those there.

So what I want the Court to understand and, frankly, the direct lenders that may not be informed, Compass as servicer has been working very hard to resolve loans, has resolved a number of them, and put a number of them in a position if a new servicer comes in to simply foreclose, to go forward with the sale of the collateral, or whatever other remedies they're going to pursue.

And this is, in part, what the servicer advances were incurred for. There have been counsel that have been pursuing these remedies.

THE COURT: One of the ultimate questions -- and I appreciate your presentation, and I certainly accept it in general terms.

But one of the ultimate questions I'll have is what final figure do we have, and how does it fold in the 15,000,000 advances and the 15,000,000 you have estimated for future servicing fees because the receiver has told me, of course, that in their analysis of the settlement and in substituting a new servicer the place they look for payment of a future servicer let alone Jaworski and the attorneys fees already accrued would be the servicing-fee portion that's assessable against each direct lender.

MR. MOORE: Well, I think what they are talking about

```
doing is assessing the one percent that is the direct-lender
 1
 2
      portion of a recovery on a loan.
           And, incidentally, I've got some figures on that that
      aren't final, but I thought that might be something the Court
 5
      or the parties might be interested in.
           We are presently holding -- if I can find my notes here --
 6
      here it is. Your Honor, we are holding -- and I'm going to use
      rough numbers here -- $163,000 from the one-percent holdback on
 8
 9
      San Fernando, BAR-USA, and Shamrock.
           We have already paid the LLCs $51,000 on La Hacienda.
10
11
      That's a total of $214,000. Bay Pompano will pay off at the
      end of this month of August. That's another $60,000, so the
12
      total will be about $274,000, and then there is the additional
13
      one percent from all the remaining portion of the portfolio.
14
           And, your Honor, I believe that it's implicit in the
15
16
      filing we made, but I think Compass' view of the aggregate
17
      value of that portfolio is in the vicinity of $300,000,000
18
      plus.
           So the fact of the matter is we think that there is ample
19
      availability there to address the needs of the receiver and his
20
21
      counsel.
2.2
           But, more importantly, I want to go to the issue of
23
      allocation, and this kind of segues --
24
                THE COURT: In --
```

MR. MOORE: -- into --

25

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THE COURT: In that connection since you're
 1
      transitioning to allocation, am I required under this
 2
      settlement to assess direct lenders that weren't part of LLCs
      who have already been paid out of notes that you have suggested
 5
      have already been settled and paid? Am I required to assess
      them --
 6
                MR. MOORE: Well, your Honor, I --
                THE COURT: -- for any allocable share of this
 8
 9
      settlement?
                MR. MOORE: I'd have to really defer to the receiver
10
11
      on that, but the order that your Honor has made is that the one
12
      percent that's assessable against the direct lenders who were
      members of LLCs and agreed to that assessment in joining the
13
      LLCs in the future would be directed to the receiver to be held
14
      in an account subject to a ruling of the Court.
15
16
           I think the equitable result if you have a single class
17
      consisting of all direct lenders in a settlement that benefits
18
      all direct lenders would be to make that assessment, but that's
      not for Compass to even have a view on.
19
           We believe that the receiver has performed a very valuable
20
      service, and we have, obviously, no position, but we'd fully
21
2.2
      support if we had a position the receiver being compensated.
23
           I mean, the receiver stepped into a very ugly situation
24
      that was to say the least dysfunctional. There were some
```

200,000 pages of documents that we had already produced to

25

Fulbright & Jaworski, and those had been produced literally at the end of 2007 in our litigation.

We had only received about 6,000 pages from the LLCs, but we had produced everything that we believed had been requested.

(Colloguy not on the record.)

2.2

2.4

MR. MOORE: The receiver I know flew down to Dallas, met with the Fulbright litigators, and did his due diligence.

We sat down with the receiver and his counsel and also with the Fulbright firm and went through a detailed analysis of what we believed our counterclaims were, what we believed our defenses were to the affirmative claims citing to specific documents, and, basically, laying out our case.

The receiver didn't lay out his case. The LLCs didn't lay out their case for us, but we wanted the receiver to be fully informed of the case we would be putting before your Honor.

And, your Honor, we haven't put any of our evidence in place, yet, as to termination issues, as to the disputed-fee issues, but we wanted the receiver to understand our case.

And I am assuming the receiver -- and I know for a fact the receiver did his diligence on the other side of that equation in coming into the mediation and having an understanding of where he thought an appropriate settlement number would be, so, you know, I just want to put that in the background.

2.2

I'm not going to go through a detailed list of all the factors of what approval at this stage or, frankly, even at a final stage of a class settlement would entail.

But when you tick down the list, it's very similar, and your Honor was, you know, a very highly-esteemed bankruptcy judge at a past point in your service on the bench, and so you're familiar with the Bankruptcy Rule 9019 settlement standards. It's somewhat similar, but even more expansive.

The receiver had to look at the issue of the strengths of his case, the strengths of Compass' claims back and defenses, the cost of moving forward, the risk of moving forward, the complexity of the matter, the duration and delay entailed in litigating it, the amount of the settlement — and I want to get to that now because I'm now talking about the settlement of the disputed fees which was really the issue in the litigation — the stage of the proceeding and extent of discovery completed which I have already commented on, the experience and views of counsel.

And as the Court has already noted, the Fulbright firm is a highly-regarded national firm, and it brought in through Mr. Mainland, a very senior and highly-regarded lawyer in the Los Angeles office, and class-action partners familiar with class actions who handle class actions regularly in their office into the dialogue with Compass' counsel and the receiver to establish that this was an appropriate vehicle and fine-tune

2.2

it to fit within the parameters of class-action settlements and the Ninth Circuit law and the ability to maintain a class action which really relates to whether or not 23(b)(2) and the Ninth Circuit Linney case support a none-opt-out class action such as this, but the last factor is the one your Honor pointed to, the reaction of class members.

Now, I think it's pointed out that some 300 or so letters have been received by the Court. The actual detailed and more substantive pleadings filed were all filed by the claims traders who have I think a very different perspective on the settlement and come to it from a different point of view.

And I think the receiver may have different points of view in terms of how they should be treated, but let me focus on the direct lenders themselves.

This was a hearing for a preliminary approval. There was a mass call on the receiver's Web site to file objections, send letters to the court, and that happened, but it happened by some 300 out of some 3,000 direct lenders, some ten percent of the body.

If you support this settlement aside from the pressures that I think Mr. Coffing alluded to in publicly doing that given the vitriol that exists, frankly, in the community, you wouldn't necessarily be filing anything here. Why would you file that? You would file it to say I oppose, and that's what's happened.

2.2

But that does not mean that if all of those lenders were apprised of how the receiver arrived at this result as a fair and equitable settlement, how he evaluated the prospects of proceeding down a litigation path, and, importantly, the risks of the settlement in this context and in this structure not going forward I believe there will be substantial support.

That is for the final hearing. That is subject to the receiver doing the kind of diligence your Honor is talking about, sending out the kind of disclosure and analysis that I think would set forth why this is viewed by the receiver as a good and fair settlement.

I do think it's important -- and this is the last major point I want to make -- to look at the issue of why the none-opt-out class structure was selected and what happens if this settlement which from Compass' view is the final and best settlement that could be generated after literally now almost six months of mediation, intensive negotiation, and, quite frankly, a result that puts them in a position where they are going to lose money after investing, basically, in two years of an investment in these servicing rights in an attempt to implement its business plan to acquire these and service these loans. It is basically walking away empty-handed.

If a new servicer is -- if this agreement isn't approved, let's see where we are, and I'm going to speak in sort of more of a hypothetical sense here.

2.2

Compass is what's called a single-purpose entity. It is a vehicle common in creating any kind of an acquisition in which a limited-liability company is established for the purpose of acquiring an asset and then performing the business operations that that asset entails, and that's what happened here.

So the sole assets of the Compass entities we're talking about, all of the Compass entities, are the rights that it purchased out of the bankruptcy case.

So to the extent that direct lenders believe there are claims against Compass, they need to understand that those claims have no value beyond the mere value of the assets that we're talking about.

There is no deep pocket which I believe the direct lenders have been led to believe exists out there to recover hundreds of millions of dollars.

What happened here is you had a fraud perpetrated by USA Commercial Mortgage. Frankly, it was a Ponzi scheme. You have loans that were made on very weak collateral, in many cases, raw land, the idea being to flip that quickly and make a profit from it.

There are a number of apartment complexes that are in extremely-undesirable parts of urban areas with high-crime rates and problems in terms of their maintenance, et cetera. These are not prime properties, and that's what hard-money lending is.

2.2

2.4

It's where you can't get a bank or an institutional lender to finance your acquisition. You have to go out at these superhigh rates of return, the 12 to 14 percent that USA promised to the investors who invested here, in these risky investments.

And what happened after being, in essence, defrauded into these investments is we've had a massive collapse in the real estate market, and we've had a massive collapse of the credit markets.

So not only have property values plummeted, but the ability of borrowers to finance their way out of these properties and settle it, the ability to sell to a new buyer who has to obtain financing to purchase is not there.

We happen to be in a historically-depressed situation for collateral such as this. Those are not circumstances that Compass is responsible for. Those are the results of the external market and USACM, the originator.

And, therefore, when you look at this single-purpose vehicle in this scenario, if the settlement agreement isn't approved, I don't know what happens to Compass.

I don't know whether it just throws up its hands, walks away, files a bankruptcy case. I don't know whether Silar forecloses. I don't know whether these direct lenders in their litigation are now dealing with Compass. They're dealing with Silar.

Whether it's Compass or Silar, Silar's security for the financing of this acquisition are the very same assets that Compass has, so it doesn't matter whether you're looking at Compass or Silar.

There will be continued litigation over the underlying issues whether it's termination, whether it's the entitlement to the default interest and the priority under different note structures, whether it's the recovery of the servicing fees and advances. All of that will be at issue, so you've got that as a backdrop.

And then you're going out to a servicer, a new servicer, and you go to that new servicer and say, hey, come in and help me out here.

Well, we know that what Compass -- excuse me -- what the receiver presently has found is a servicer that has quoted -- only one's given a written proposal, apparently -- but between 55 basis points which means .55 percent, half of one percent, and two percent, the other major alternative, as a servicing fee -- Compass has averaged 1.7 -- and 3 percent as an exit fee. Okay.

So any servicer with a completely-settled matter, with this thing put to bed, release his exchange, the litigation gone, the rights of Compass absolutely defined is willing to come in only on that basis, imagine what happens if this now deteriorates into a total litigation nightmare with no

2.2

perceived end, continued accrued expenses on both sides, but the direct lenders, presumably, at that point are going to have to finance that litigation. It's a nightmare.

And, quite frankly, I think that's what in some measure led the receiver to conclude that creating peace in the valley a new servicer which has been huge issue for direct lenders with whom they have confidence a structure that everybody can agree to, Compass' issues resolved and out of the way, Compass out of the picture, that was a way to go forward and maximize the recoveries.

Without that, I fear, your Honor, that this is simply years of litigation, and the end is going to be Compass has no value, Silar has no value, the receiver has no value, the direct lenders have no value.

And would the lawyers have gotten rich? Unlikely, because there's probably nothing to pay any of them. It truly is a nightmare scenario, so I'm painting this hypothetically, but I think it's the reality of where we are in this process.

Now, the last piece, you've got to understand when a new servicer comes in he's looking at a situation in which it is required unanimous consent to do deals.

The Gess property out there is a situation in which

Compass elicited, negotiated, and obtained a settlement

proposal that wouldn't pay lenders in full that it proposed.

And, of course, the disputed-fee portion for Compass goes into

a separate account.

2.2

It's simply saying this is the best we think exists in the marketplace. We recommend you take this deal. And, oh, by the way, the balconies are deteriorated, and the City of Houston is in there telling us we have to repair those. Oh, by the way, the apartment next-door, the balcony collapsed, and two people died.

Oh, by the way, the property manager on Gess has now threatened to resign because he knows the City will ultimately hold him responsible if there is that kind of injury on the property on his watch.

And so we have gone back to the direct lenders and said it's going to cost somewhere between 2- and \$4,000,000 to refurbish the property, meet the standards of the City, hold this property for two years and operate it, remarket and sell it.

And based on the appraisals we obtained from several sources, the expert opinion we've obtained which was all delivered to the direct lenders in conference calls that they were invited to participate in, they have said that is a risky proposition.

Do you want to fund 2- to \$4,000,000 on a \$50,000 investment in Gess, for example? That would mean you would have to fund 10,000 more dollars.

Well, in that situation led by a claims trader, that

2.2

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proposal was defeated. We couldn't obtain 51-percent approval, and that wasn't 100 percent because it was a sale. And under the LSAs, that only requires 51 percent.
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We turned all of this information over to the receiver.

The receiver conducted his own due diligence, sent somebody in person to this property, said it is in a rundown part of town, crime-ridden part of town.

It is a terrible piece of property. The receiver supported and recommended acceptance of this. The direct lenders still turned it down.

So what I'm saying to you is a new servicer is going to come in and see a situation in which these direct lenders did not accept what Judge Riegle determined to be the appropriate sale in the bankruptcy court and turned around and immediately constructed a path to litigate and attempt to deny Compass any recovery.

And now we see letters that say, basically, I don't think any servicer is entitled to anything. I'm not going to pay the advances. I'm not going to protect my property.

Basically, I have lost my investment, and many of these people invested their life savings and were relying on this for retirement.

But they haven't faced the facts that the best approach now is to find the best recovery that is available and move on. That's a hard thing to do. It's now a hard thing to do for

```
Compass. Compass is going to walk away from any recovery in
 1
 2
      this matter.
           (Colloquy not on the record.)
                MR. MOORE: And I hear some hisses in the crowd, and,
 5
      your Honor, I have got to reiterate Compass paid $50,000,000 to
      purchase these assets.
 6
           They've funded $15,000,000 of advances. So if you
      just look at money out of pocket, that's $65,000,000 right
 8
 9
      there.
10
           That doesn't deal with their operating expenses, the
11
      interest costs they've had to pay for their financing. It
      doesn't deal with the fact that they haven't been paid
12
      $15,000,000 of servicing fees. How do they support their
13
      overhead? You know, this is a business operation.
14
```

This is not a situation in which Compass is walking away with a profit, and I think that a real dose of the reality as to where we are is in order, and I've tried to lay that out here before your Honor.

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I don't think that the issue of what I'll call the doomsday scenario if everything were to blow up is something that the Court would look to necessarily in preliminarily approving this settlement, but I think it's a reality in this case.

And I think it's something that when direct lenders are fully educated as to the real situation here that there isn't a

```
quick out, there isn't a new servicer willing to come in at
 1
 2
      cheap servicing rates and walk into the nightmare of no
      releases and continued litigation that they will understand at
      some point you've got to cut your losses, and you've got to
 5
      accept a fair and reasonable settlement.
           The receiver believes this is fair and reasonable.
 6
      Compass believes this is fair and reasonable.
 8
                THE COURT: Thank you very much.
 9
                MR. MOORE: Thank you.
                THE COURT: You're for Silar?
10
11
                MR. FORSTOT: Yes, your Honor.
                THE COURT: Uh-huh.
12
                MR. FORSTOT: May I be heard briefly?
13
                THE COURT: Uh-huh.
14
                MR. FORSTOT: Thank you.
15
           (Colloquy not on the record.)
16
17
                THE COURT RECORDER: Can I (indiscernible)?
18
                MR. FORSTOT: Yes. Jonathan Forstot for Silar. Good
19
      afternoon, your Honor. Just a brief technical point --
20
           (Colloquy not on the record.)
                MR. FORSTOT: -- and then a broad point, and I'll sit
21
22
      down as I'm sure there are plenty of people --
23
           (Colloquy not on the record.)
24
                MR. FORSTOT: -- you still may want to hear from.
25
           (Colloquy not on the record.)
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MR. FORSTOT: The technical point is that we, Silar,
1
 2
      had negotiated some changes to the proposed settlement
 3
      agreement.
           I believe those are accepted by the receiver, by Compass,
      and those really are designed, essentially, to preserve the
 5
 6
      security interests and the interests of Silar as the lender
 7
      here, so I don't know.
 8
                THE COURT: They're not noticed to putative class
9
      members, and you're saying the reason is because they --
                MR. FORSTOT: It. --
10
11
                THE COURT: -- don't affect them?
12
                MR. FORSTOT: Well, no. It is the --
13
                THE COURT: What are they?
                MR. FORSTOT: The reason, bluntly, is that we tried
14
15
      to get them in before --
16
                THE COURT: Uh-huh.
17
                MR. FORSTOT: -- this was sent out --
18
                THE COURT: And what --
                MR. FORSTOT: -- and got them in --
19
20
                THE COURT: What are they?
                MR. FORSTOT: -- in afterwards, but, essentially,
21
22
      what it does is have a lockbox set up to preserve interests in
23
      moneys coming in, a reservation of rights, you know --
24
                THE COURT: A lockbox on anything --
25
                MR. FORSTOT: -- that we have to foreclose.
```

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THE COURT: -- that goes to Compass --
 1
                MR. FORSTOT: Yes.
 2
 3
                THE COURT: -- in favor of Silar.
                MR. FORSTOT: Right. Exactly. Just to preserve our
 5
      interest in the cash collateral, and so on, all still subject,
      of course, you know, pending --
 6
                THE COURT: It doesn't affect any putative class
 8
      member --
 9
                MR. FORSTOT: No.
                THE COURT: -- or as to the amounts in the
10
11
      settlement. Just --
12
                MR. FORSTOT: Right.
                THE COURT: Um-h'm.
13
14
                MR. FORSTOT: These are really between Compass and
      Silar. The other thing I would note -- oh, actually, you know,
15
16
      we wanted to make absolutely clear that the vendor definition
17
      did not include any lawyers who were litigating here this case
      which I believe is what your Honor was concerned about, and we
18
      wanted to make absolutely sure that that was the case.
19
20
           (Colloquy not on the record.)
                MR. FORSTOT: And I believe --
21
2.2
                THE COURT: You lost me on that one.
                MR. FORSTOT: That servicer advances are not used to
23
24
      pay for anything for attorneys in this case in the fight that
25
      we are witnessing in this case to make it absolutely clear.
```

I think that was the intention, but we thought there was some ambiguity and then made a comment on that. I think that encompasses those changes. That's the technical point.

The broad point is -- and this is really meant for both sides of the room here -- you know, a settlement whether it's this one or something substantially like it is what needs to happen to avoid what Mr. Moore was just describing.

I will take issue with what Mr. Moore said. He said several times I wrote down that Compass paid \$50,000,000 of its money.

It was Silar's money. Silar is the lender here. Silar financed it, and we continue to be prepared if necessary to foreclose.

I don't know if that would cause more chaos or be part of a solution, but that's also a possibility, something that Mr. Moore alluded to, but, certainly, very real for us.

And we want to make sure whatever the Court decides in whatever order is entered that that right is preserved because, ultimately, what we're talking about here is the collateral.

(Colloquy not on the record.)

MR. FORSTOT: Silar's collateral is being fought over and diminished both by this fight and by the market forces that unfortunately we've all been witnessing.

And that's what Silar is going to have to look to to get some kind of recovery of the moneys it went out of pocket in

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order to allow these rights to come out of what I understand was a disaster called the USA Commercial Mortgage bankruptcy.
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With regard to the other side of the room, Silar hasn't even filed an answer, yet. It hasn't asserted any counterclaims.

We have motions to dismiss that your Honor denied without prejudice. We intend if necessary to renew them, and we have some additional motions that we would be prepared to file.

We don't want to have to do that. We don't think that anybody's going to benefit. Nobody's going to benefit from a war here, not even as I think Mr. Moore correctly said, ultimately, the lawyers.

What will happen is a meltdown, and everybody's going to be trying to look to the same collateral to get what they can to preserve what they can, and, certainly, my client will do what's necessary to preserve its interests in that collateral.

It much prefers a solution that stops this fighting, stops the litigation, stops the legal fees, stops the risks for everybody. We are where we are. We can all argue how we got here, but the best solution is a settlement.

And I've seen the phrase used in some of the filings and some of the postings that were added to the filings as exhibits a "litigation solution" as one option. Frankly, we don't see that.

If necessary, if pushed, we will fight. You know, as the

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old saying, we have not yet begun fight, well, we'll do it if
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      necessary, but we don't want to have to, and I don't think
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      anybody in this room should want to have to do that.
                THE COURT: Thank you.
 5
           (Colloquy not on the record.)
 6
                THE COURT: Don't you want to respond or are you just
      answering --
 8
                MR. COFFING: No.
 9
                THE COURT: -- further questions? You want a right
      to reply to other arguments, don't you?
10
11
                MR. COFFING: Your Honor, I'm just trying to get a
      sense if with -- based upon the Court's initial comments, and
12
      Mr. Moore and I have both spoken our peace, suffice it to say,
13
      the rest of the attorneys in the room and the pleadings that
14
15
      have been filed, they object to the settlement based upon not
16
      only the economics, but the technical legal aspects of it.
17
           And if the Court was inclined either based upon the
18
      objections from the direct lenders or from the economic aspects
19
      to say that the settlement is not appropriate, then it seems to
      me that that can be done without hearing further argument. You
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21
      have suggested to us --
2.2
                THE COURT: Why don't you let me listen to them
23
      briefly.
2.4
                MR. COFFING: Thank you.
25
           (Colloquy not on the record.)
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MR. JUDD: Your Honor, Spencer Judd of
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      Albright, Stoddard. I'm here with Mark Albright. You will
 2
 3
      notice that we filed four separate motions on behalf of parties
      that were substantially the same.
 5
                THE COURT: And who do you represent?
                MR. JUDD: I represent direct lenders, and --
 6
                THE COURT: Do you represent any, quote, unquote,
      "financial-difficulty funds" --
 8
                MR. JUDD: No.
9
                THE COURT: -- or "vulture funds"?
10
11
                MR. JUDD: In fact, Mr. Moore --
12
                THE COURT: Do you represent any parties who are
      assignees from claimants in the bankruptcy court?
13
14
                MR. JUDD: No, your Honor.
                THE COURT: Uh-huh.
15
16
                MR. JUDD: Mr. Moore represented to the Court that
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      the majority of the objections were filed by claims traders.
18
      have filed objections on behalf of probably about 150
      individual parties, not claims traders --
19
                THE COURT: Um-h'm.
20
                MR. JUDD: -- parties who have invested through
21
22
      USA Capital. We filed four motions which were substantially
23
      the same, one on behalf of Foxhills, one on behalf of
      Shamrock Towers, one on behalf of Lerin Hills, and then a
24
25
      fourth one with lenders from a large majority of the rest of
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the loans.

2.2

Mr. Moore and others indicated -- or at least Mr. Moore indicated that the loans or the responses were on behalf of just claims traders or just a few.

I can tell you that had we allowed for a solicited -- not solicited. That's improper. Had we allowed ourselves to represent the number of people who asked us to represent them --

(Colloquy not on the record.)

MR. JUDD: -- we would have represented lenders from probably all of the funds or all of the different loans and substantially more than we agreed to represent in these matters today, probably, in the maybe even over 1,000.

So for them to say that the number of people here or the number of oppositions that were filed were simply on behalf of "claims traders" -- I don't know if that term was used derisively or not, but I'm not here on their behalf. I'm here on behalf of individual direct lenders.

And I apologize to the Court that we had to file four separate motions that were substantially the same. If you read through those and were scratching your head and saying I've read this before, a lot of it you had, but I think our point was very simple.

The loans are very different. There is a very distinct issue amongst one loan to the next to the next, and I think the

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law is clear, both the Ninth Circuit and in Nevada.
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And, ultimately, these notes — if you read through the notes, all of those notes indicate they will be governed by Nevada law.

And I think that the case in Nevada, Schutee (phonetic) versus Beazer Homes, is very clear that if this Court tries to put in place a class, a single class, that that's inappropriate in this case at least in Nevada and under Nevada law which governs these notes.

And I think the Ninth Circuit also has been very clear that that's inappropriate in a case like this where money damages prevail, and this isn't an issue of injunctive relief. That that doesn't predominate in these claims.

If you, your Honor, look at our briefs, particularly, the four -- we filed a couple of other briefs, one on behalf of Stuart Madsen where we attached his comments as an attachment to the brief and on behalf of the Riegers.

But I think you'll find if you read through our briefs, the other briefs, there is a couple of things that are very clear.

One, the settlement agreement itself is unconstitutional if it's crammed down. Now, is it equitable? Is it something that should be accepted by the direct lenders?

I don't know, and I don't think that they know until it's broken out by loan who's going to pay what and who's going to

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receive what, but there are loans where they have substantial claims against Compass.
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We outlined a couple of those in our briefs where the claims are there. Are they valid? I don't know. Should they be litigated?

I don't know, but it's certainly not something to cram down a settlement on those direct lenders when they haven't had an opportunity to be heard.

Shamrock, the property was sold. The money is sitting in a fund. What's to be determined in that one? The waterfall issue.

He indicated I don't know what the waterfall is. We need to determine whether or not they have a right to some of those fees. Do they or don't they? I don't know.

Could that be settled? Maybe. With 51 percent of the direct lenders agreeing to it, we probably could reach some sort of settlement.

But to cram down a settlement where it says they have to pay a certain amount, I think that all of them are going to say that's inequitable if it takes into account other loans that have different claims.

Foxhills, Foxhills had property that was foreclosed upon. It's now the property itself is sitting in a special-purpose entity, a Compass special-purpose entity.

Did they terminate Compass as the servicer? I don't know.

2.2

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What are they servicing now? They simply have this property.

It needs to be marketed and sold or held on to until the market rebounds.
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Are there tort claims? There may be. I think it's up to the direct lenders in that particular loan to determine do they want to pursue those or do they want to accept their pari passu, their own little piece of that \$6,000,000? I don't know. They may think that their court claims exceed that.

Mr. Moore indicated, hey, there's no money in Compass.

It's a special-purpose entity. You know, that's something they have to determine, but I don't think that a settlement on their behalf should be crammed down.

Lerin Hills, there is nothing there. That's one where the lenders now need to determine do they have and do they want to pursue claims against Compass.

For them to pay part of that 34.5 million dollars for something that they don't have any loan now or any security for their loan, you know, that's something that you're asking a pretty big thing of them if the settlement is approved.

And then a number of other lenders that we represent in all sorts of different scenarios in other loans, and I think that that settlement agreement at least the terms without a definition who gets what simply can't be approved by the Court.

The class action, I think we briefed it pretty thoroughly for your Honor. A class action with one class simply doesn't

fly in this circuit and in this state.

2.2

Subclasses, we wanted to give to your Honor an alternative, and I think that there is an argument that subclasses could fly here with an opt-out.

Each loan, loan by loan, allow the direct lenders in those loans to vote, determine whether they want to be part of the class or not, determine whether they want to make settlements or not.

I think that the case law -- and we've been pretty thorough. I think we cited 43 cases and a number of statutes and other things, not on that issue alone, but, substantially, for that issue.

I think the case law is pretty clear that a single class can't happen, but subclasses could, but there must be an opt-out, and I think that that has to be part of any kind of a class if the Court determines that that's appropriate. That there must be something allowing them to opt out upon a vote of the direct lenders or the owners of those loans.

Your Honor, I don't think that their representations that, you know, the attorneys are the only ones that are going to make out here. I don't think the direct lenders want the attorneys to be the only ones that make out. They want a resolution.

I have heard it from dozens and dozens of direct lenders, and I have had a little piece of this

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litigation all the way back since this was filed. The case was filed by USA Capital. But I think to a person, every one of the direct lenders wants this resolved.
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The question is what's appropriate, and I think that's what you're struggling with here. What is appropriate?

Certainly, a class, a single-class action, cramming down a settlement can't be that solution.

The waterfall issue, it never has been addressed at least in a setting where there's a final resolution of that. Does it need to be? I don't know. But by loan by loan by loan, that needs to be resolved.

Your Honor, I will represent to this Court I represent direct lenders in the Standard Property loan. The direct lenders were sued by the borrower.

The borrower sued them because the borrower did not receive all of the money that USA Capital represented to them that they were going to get. They sued the direct lenders.

The direct lenders agreed, ultimately, during the course of that litigation to accept as their settlement 100 percent of the principal.

The direct lenders to a person waived their interest and fees on that loan. That loan ultimately was paid off by Standard Property borrowers.

But from what I have been told -- and I don't have any direct knowledge of this. But from what I have been told by

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the attorney for Standard Property and from others who I have
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      spoken with, the documents releasing the collateral on that
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      property were not going to be released by Compass until
      additional interest and fees were paid by the direct lender --
      or excuse me -- by the borrower, so they "coerced". I don't
 5
      know what word is appropriate there.
 6
                THE COURT: They've got a right to do that.
                MR. JUDD: Do they have a right? That's a question.
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 9
                THE COURT: Yes, they do.
10
                MR. JUDD: Under --
11
                THE COURT: And I've already answered that question.
12
      They have a right. They purchased the servicer right, and the
13
      servicer has the right under some of these notes, not all of
      them --
14
15
                MR. JUDD: Oh.
16
                THE COURT: -- to default interests and/or servicing
17
      fees.
18
                MR. JUDD: Okay.
                THE COURT: I have already answered that question.
19
20
                MR. JUDD: For the Standard Property --
21
                THE COURT: You just --
22
                MR. JUDD: -- that one has been --
23
                THE COURT: You just haven't heard it.
24
                MR. JUDD: I have not heard that, and I didn't know
25
      that there was a hearing on that where those documents were
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presented to your Honor.
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THE COURT: That's a nice way to rephrase it, but you heard what I said.

MR. JUDD: Okay. There is a lot of other loans where that issue has not been determined where the documents are not exactly the same as those documents of Standard Property.

Each of the direct lenders has a different servicing agreement. Some of those that I represent today have servicing agreements that have one percent, two percent, three percent. Some of these of who I represent today have no servicing agreement for one or more of their loans. The question is what do they owe? How much of that 34-and-a-half million should they be obligated to pay?

Those are questions I don't think that this Court in this setting today without subsequent hearings is in a position to tell us that we have all of the answers to be able to do that today.

I don't know that, you know, class counsel, the determination on that. Who's going to represent whom? Is it simply one counsel or are each of the direct lenders going to be allowed something different?

You know, those are types of things I think that in a subsequent briefing should be allowed to be brought out. Do we want this extended and protracted out to where there's, you know, just attorneys making money on this? No.

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But I don't think with what was presented to this Court as
 1
      an emergency motion at this point is sufficient for this Court
 2
      to order a class action and cram down a settlement upon these
      people who have had no notice and have not had the opportunity,
 5
      one, to opt out or to approve or to make any kind of a comment
      on that settlement other than those who have hired counsel, not
 6
      only those who represent the classes or those who have bought
      up interests in others, but those who invested themselves as
 8
 9
      have our clients.
10
                THE COURT: Thank you.
11
           Thank you. Good morning.
12
                MR. BRUGGENWIRTH: Good morning, your Honor.
      David Bruggenwirth. I'm here on behalf of Sierra Liquidity
13
14
      Fund.
           However, if it may please the Court, I would prefer to
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16
      have Mr. James Riley, manager thereof, to address the Court.
17
      His understanding of the facts is very deep, and his experience
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      I believe will be very helpful in helping this Court --
19
                THE COURT: I don't think --
                MR. BRUGGENWIRTH: -- to understand --
20
                THE COURT: -- I should do that --
21
2.2
                MR. BRUGGENWIRTH: -- the relevant --
                THE COURT: -- if you are designated counsel --
23
24
                MR. BRUGGENWIRTH: -- facts.
25
                THE COURT: -- for that --
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MR. BRUGGENWIRTH: Well, just for --
1
 2
                THE COURT: -- party.
 3
                MR. BRUGGENWIRTH: For this hearing, but, again, I
      believe that his understanding and experience with the case and
 5
      with these facts will be able to help this Court better
      understand the facts --
6
                THE COURT: Is he --
 8
                MR. BRUGGENWIRTH: -- that are --
                THE COURT: -- an attorney?
9
                MR. BRUGGENWIRTH: Your --
10
11
                THE COURT: Is he an attorney?
12
                MR. BRUGGENWIRTH: He is not, your Honor.
                THE COURT: And his fund does have an attorney hired,
13
14
      designated, and who has filed pleadings. I'm sorry. I'm going
      to deny the request, but you certainly may be heard.
15
16
                MR. RILEY: I --
17
                MR. BRUGGENWIRTH: Well, if --
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                MR. RILEY: Can I represent myself --
19
                MR. BRUGGENWIRTH: If I may reserve --
                MR. RILEY: -- as a direct lender?
20
                THE COURT: I'm sorry, sir?
21
22
                MR. RILEY: I have a personal interest in the
23
      settlement (indiscernible). May I represent myself as a direct
      lender?
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25
                THE COURT: But this is your attorney, right?
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MR. RILEY: The -- the Sierra Liquidity Fund, but not
 1
 2
      -- not my personal one --
 3
                THE COURT: Uh-huh.
                MR. RILEY: -- for my personal interests.
 4
 5
                MR. BRUGGENWIRTH: Your --
                THE COURT: No, sir.
 6
                MR. BRUGGENWIRTH: And, your Honor, if I may --
 8
                THE COURT: No.
 9
                MR. BRUGGENWIRTH: -- reserve --
                MR. RILEY: I have a very short comment --
10
           (Colloquy not on the record.)
11
12
                MR. RILEY: -- your Honor.
                THE COURT: I --
13
14
                THE COURT RECORDER: Sir, please move closer --
                THE COURT: I appreciate --
15
16
                THE COURT RECORDER: -- to the microphone.
                THE COURT: -- that you do. The answer of the Court
17
18
      is no, but I do want to hear from your counsel.
19
                MR. BRUGGENWIRTH: Okay. Your Honor, if I may
20
      reserve rights to speak later --
21
           (Colloquy not on the record.)
2.2
                MR. BRUGGENWIRTH: -- if it is appropriate, please?
                THE COURT: Yes.
23
24
                MR. BRUGGENWIRTH: Thank you.
25
                THE COURT: Uh-huh.
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UNIDENTIFIED SPEAKER: (Indiscernible).
 1
           (Colloquy not on the record.)
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                MR. LANGBERG: Good afternoon, your Honor.
                THE COURT: Good afternoon.
 5
                MR. LANGBERG: Mitchell Langberg, Brownstein, Hyatt,
      Farber, Schreck representing several direct lenders and a
 6
      vulture fund, the Platinum entities.
           And when I say vulture fund, your Honor, as you know, what
 8
 9
      that means without knowing anything about the deals that were
      made is a company that went to direct lenders who preferred to
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11
      liquidate their positions, rather than be involved, you know,
      in the uncertainty of all of this and did it on a negotiated
12
      basis.
13
           And as far as I know, none have challenged the contract as
14
      unconscionable or anything of that nature, so maybe we'll just
15
16
      say direct lenders in successor interests.
17
           There is two things I'd like to do. A lot has been
18
      discussed about the class and the standards of the class which
      I think are well-briefed.
19
           And I don't really have anything to add about them, except
20
21
      to the extent that we all know that the fairness,
2.2
      reasonableness, and appropriateness of the settlement that's
23
      being proposed is relevant to the analysis even at this state.
           And I'd like to frame issues that have been discussed
24
25
      loosely, but I'm not sure have ever been well-framed, and that
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is that Compass had -- there's two kinds of fees as we all know.
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There are what Compass has referred to as the fees that are not "in dispute," and I'll put that in quotes for the moment. That is their servicing fees and advances.

And then there are the disputed amounts which we refer to as the waterfall which really are default interest and late fees.

Now, there may be disputes to be had. There are regarding the servicing fees and advances, not Compass' contractual right to those, but whether or not because of its conduct as a servicer Compass is in a material breach and, therefore, may suffer damages or may suffer an award of damages or equitable offsets for those. That was part of the termination hearings your Honor was going to have.

(Colloquy not on the record.)

MR. LANGBERG: But at least on behalf of my clients, I do not stand here today saying that Compass is not contractually entitled to servicing fees.

But critical to this analysis, your Honor, is the waterfall portion, and the reason that it's critical is because there is great dispute as to when and whether Compass is entitled to any of the default interest and late fees if the full principal amount let alone regular interest is not collected from the borrower.

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Now, as we stand here, I think I heard counsel talk about we have not yet begun to fight. And to articulate on behalf of the lenders I have spoken to -- and by the way, your Honor, if my firm was willing to risk the conflicts of 5 to 750 clients for one motion, maybe we would have had that many as well. There were a lot of people disappointed in those.

One of the reasons that we have a vote if we're going to have a vote as opposed to a non-opt-out is so that these silent people can be heard from.

But counsel says we have not yet begun to fight, and what I hear from the lenders is more like what a general said during World War II when surrounded by the German army and offered unconditional surrender for the safety of his troops, and he said nuts because as to the 34.5 million dollars that Compass wants to get for the default interest and late fees my client, direct lenders, don't understand why they think they should have any of it, and that is something they want their day in court for.

They look at their contracts, and they see that if Compass is allocated these default interest and late fees at all because some loan-servicing agreements don't that it says only if they're collected from the borrower, and they look at promissory notes that say that first moneys will go to the principal.

And so that issue to me is the most critical issue that

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creates all of the objection because that issue where a settlement is supposed to create certainty, in this proposed settlement, the issue that is the central issue to many of the lenders is the issue that is unsettled and uncertain.
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They know that there is a 34.5-million-dollar amount.

They don't know how much will be allocated to their own loan.

They don't know how much will be allocated to them.

The allocation or the amount is locked and guaranteed. Compass will be assured payment of the 34.5 million dollars. It doesn't say what happens if the estimated value that Compass assigns is too high, and they collect half or a quarter or none.

And in my mind, your Honor, this entire amount or the only inhibiting factor to coming to a resolution where lenders can either get behind it or not is the fact of this uncertainty.

Excuse me.

(Colloquy not on the record.)

MR. LANGBERG: Remember, your Honor, these people are in place where they lost control a long time ago. They lost control when they had loans that they thought were properly documented and properly being maintained only to find out that they were subject to a Ponzi scheme.

(Colloquy not on the record.)

MR. LANGBERG: They lost control later when they thought that they had -- many of them coalesced into a group to

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bring claims before the Court only to find out that for legal technical reasons the forum that they came before the Court, these LLCs, not because they were LLCs, but because of the way they were managed and funded were not acceptable.

And then at the same time that the LLCs were basically dissolved and reinstituted before having a chance to come up on their own to determine whether or not they could coalesce together again and hire counsel the receiver was put in place.

And now the proposal -- and because it's the best that Compass -- Compass has told you this is a line in the sand. The best that Compass can come up with is a settlement that's being proposed that they not even have the option to opt out of.

And so one wonders why the Court has hundreds and hundreds of letters and why the trustee -- the receiver -- excuse me -- bulletin board has much objection and why there are no vocal supporters.

I don't think we should assume that the supporters aren't vocal because they know it's being handled by the motion. I don't think that's fair.

And so I think before the Court because I think it's apparent that there is issues with this is the more practical problem of what do we do.

Do we have several subclasses? Do those subclasses really get something that consolidation of claims wouldn't solve if

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people were allowed to again select their own counsel and bring their claims and allow this Court to make an analysis on a loan-by-loan basis?
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Something like the waterfall issue which now should clearly be viewed as the uncertainty that prevents resolution of this case, should that be teed up for a resolution before termination hearings because, frankly, your Honor, depending on how the Court would rule on a waterfall termination may be voluntary. Excuse me.

Ultimately, the question for the people is how do they get their day in court if they want it or vote and select the fair settlement.

And this process, your Honor, that's been place for the last 60 days though obviously well-intentioned, obviously, I have no doubt that the Court and the receiver are interested in protecting the direct-lenders' interests. But this solution, it didn't work.

The last point I wanted to make, your Honor, is while — and I guess I need to separate out again. The waterfall issue is one where as I understand it the direct lenders feel firmly that they have a full entitlement.

The other issues they recognize, and they hear Compass saying -- now they will hear, and I'm afraid, frankly, that what counsel's comments will be interpreted -- though I don't think they were that -- interpreted as some kind of a

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thumb-nosing of if you pursue us, well, we don't have anything for you to get at, so take this bad settlement.
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And, your Honor, let's remember Compass has they say \$15,000,000 in servicing fees coming to them. They have they say \$15,000,000 of advances coming to them.

And, your Honor, when they say they have \$50,000,000 invested that they're going to lose on, they forget to mention that the vast majority of that, arguably, is attributable to the fact that they purchased equity interests in these loans to be in just as a risky place as all of these lenders, so there are many assets there.

And if the lenders want to fight with them and bring tort claims and have risks of bankruptcy and recovery, then that should be their prerogative.

But, again, I will emphasize to the Court I believe that what is driving the objection is the fact that there's a waterfall issue, a \$167,000,000 issue according to the receiver's papers.

That this waterfall issue is uncertain today. Until it is litigated by this Court and ruled on by this Court, it will be uncertain tomorrow. And even in the settlement, it remains uncertain.

And there's only three to four different loan-servicing agreements that exist in order to interpret what waterfall rights there are, if any.

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So for all the reasons that have been stated in the
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      papers, I think that the class approval, the class
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      certification, should be denied, most importantly, if for no
      other reason because the settlement is not fair and reasonable.
                THE COURT: Thank you.
 5
           Should we take a recess for a lunch hour? Let's come back
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      in an hour and a half, please. I'll ask you to come back at
 8
      2:30.
 9
           (Colloquy not on the record.)
                THE CLERK: All rise.
10
11
           (Recess at 12:49:53 p.m.)
           (Thereupon, Lisa L. Cline concluded as transcriber,
12
           and Michele Phelps commenced as transcriber.)
13
           (Court reconvened at 02:30:08 p.m.)
14
                THE CLERK: All rise.
15
16
           (Colloquy not on the record.)
17
                THE COURT: Thank you. Please be seated.
18
           (Colloquy not on the record.)
                THE COURT: And you may continue, please.
19
           (Colloquy not on the record.)
20
21
                THE COURT: Thank you.
2.2
                MR. KIRBY: Good afternoon, your Honor. Dean Kirby.
      I'm here representing DAC, Debt Acquisition Company of America.
23
           I wanted to first agree with the Court that there can
24
25
      either be a settlement or a resolution of this case under
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Rule 23. If it's rigorously applied as the cases say, that it must be rigorously applied.

This class in our opinion has not been carefully-enough defined and the settlement not carefully-enough structured at this point to assure fairness to all the parties who are in different circumstances. This is a complex case, but it's not less complex than many that are handled well under Rule 23.

And as a lawyer that doesn't practice in class actions all the time, as I read many, many cases on class actions, I have read of cases with lots of subclasses and complex structures that were designed to address exactly some of the same issues that are present here.

And there's no reason why that can't be done here. If the shortcut is blocked, then this rule is going to be applied properly and rigorously as it should be.

Specifically, subclasses should be designated on loan-by-loan basis, and there should be a class representative for each one.

An ADR should be quickly had loan by loan. And in the meantime, any specific loan-servicing problem or issue can be brought to this Court if necessary just as has always been the option of anyone.

And what we have seen in the interim as this has been in place are, you know, fairly as Mr. Moore pointed out a great deal of loan-servicing problems and issues be resolved, many

with lender consent.

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And I stand before the Court representing a firm that owns 58 percent of one of these loans, and that's the Fiesta Stoneridge loan, and that was one of the loans that Mr. Moore told the Court was resolved.

And by resolved, I know he meant that my client representing 58 percent of the interests in that loan consented to a sale and agreed with Compass on how much money should be distributed immediately and how much should be escrowed pending a resolution of these other issues.

And we are prepared to go forward to resolve these matters in a similar spirit and a similar fashion under an appropriate structure, and this resolves if we proceed in this way a major legal problem, and that is what we've said to the Court. That it's a violation of Rule 23 to appoint a fiduciary, a volunteer fiduciary, to act as the sole class representative.

It's an important safeguard in Rule 23 that a class representative has to be a member of the class. That the class representative actually suffered the harm that was suffered by the class.

It's convenient to do it another way. It's less rigorous, but it's fatally legally flawed to do it another way.

The motion needs to be denied right now at this point, and the denial of this motion would send a message to Compass that it has to go partially back to the drawing board, but, also, to

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the direct lenders who have not ever won a victory that they can remember even though I think that this Court has their interests very much at heart.
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It needs to be denied in a way that shows the past to finishing this, and what has happened as a result of the receiver's efforts which I in no way demean -- I think he's taken us a good way down the road here -- is that the people who had no stake in the battle between Donna Cangelosi and Compass are now as a result of this motion being filed now before the Court.

And there's a list of people who filed papers and who are appearing, and, you know what, it's a short list. It truly is a relatively-short list. And it's a group that can work together to settle this case in a way that makes a problem of opt-out, for example, a lot less of a problem than it is as this settlement is postured now and as this case is postured now before your Honor.

Thank you very much.

THE COURT: Thank you.

(Colloquy not on the record.)

THE COURT: Ms. Chubb.

MS. CHUBB: Good afternoon, your Honor. You sent us to mediate, and we did, and that was a really good idea, and I can assure the Court that everyone worked very, very hard at that.

2.2

Certainly, Judge Nakagawa was most helpful, and Fulbright did a great job, and Mr. Grimmett agonized over whether to come to this kind of an acceptance of the proposal, and maybe Compass worked hardest of all. But when we walked out of there, what we had was a proposal for the direct lenders with an opt out.

Since then, it has morphed into no opt-out, and it's now a settlement agreement. And in order to have an agreement, you have to have the parties involved in that, and the idea of just making the direct lenders take this seems unfair.

My clients, for instance, have been paying me every month for two years to do this. They're now going to be asked to pay another one percent if they can't opt out, their portion of the 15,000,000 for servicing fees.

And I think those servicing fees are accrued on a monthly basis irrespective of how much money comes in on the loan. I think that's all added in there — then another 15,000,000 for the advances which we've never challenged, although they're going to be audited, and then another 28,000,000 for getting Compass out.

At the inception of the mediation, my question was what does it take to get Compass out. And at the end of the sixth day, we had that figure. It takes it was \$34,000,000.

Now maybe it's 28,000,000 to get Compass out, but that was with an opportunity to opt out for anybody who wanted to. I --

```
THE COURT: What's the effect --
1
                MS. CHUBB: It seemed --
 2
 3
                THE COURT: -- of opting out? I mean, this is a
      declaratory -- the plaintiffs are suing for termination. This
 5
      is an action for declaratory relief, so what is the effect of
      opting out?
 6
                MS. CHUBB: If they have claims against Compass, they
      would be able to pursue those, and they --
 8
9
                THE COURT: But how could --
10
                MS. CHUBB: -- don't have --
11
                THE COURT: -- they have the right to seek
      termination separate and apart from a class that's approved
12
      from which they have the opt-out right? If a class that's
13
14
      approved and pursuant to a settlement there's a termination,
15
      what are they opting out of?
16
                MS. CHUBB: Well, they're not opting out of
17
      termination. They're opting out of giving their money, so
18
      they're precluded from suing Compass. I --
19
                THE COURT: But they --
                MS. CHUBB:
                           I wonder --
20
                THE COURT: -- also cannot inherit the right of
21
22
      opt-out for them because, of course, there's no settlement for
23
      someone who opts out, so does that mean that termination
24
      doesn't exist for them? That they still have to engage and use
25
      Compass unless and until some other Court terminates a
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```
1
      servicer's rights?
 2
                MS. CHUBB: I --
 3
                THE COURT: What does it mean to opt out?
                MS. CHUBB: I don't think it -- I think it could be
 4
 5
      structured in such a way that, yes, they go on to the new
      servicer if the receiver should find a new servicer.
 6
                THE COURT: Then they're accepting the settlement
      other than, of course, the monetary compensation to be paid by
 8
 9
      Compass and, of course, the receiver to Compass. Other than
10
      the monetary elements, they're accepting the settlement --
11
                MS. CHUBB: Well --
12
                THE COURT: -- if they opt out.
                MS. CHUBB: -- if they opt out, they are accepting
13
14
      that Compass is going away.
15
                THE COURT: T --
16
                MS. CHUBB: But they're not --
17
                THE COURT: I don't know how we can do that. I don't
18
      know how we can say as to a person who opts out the settlement
19
      still binds Compass.
                MS. CHUBB: Well, it's really interesting here
20
21
      because I don't know that I've ever seen a class action where
2.2
      the plaintiffs pay the defendants, and you can't say no to
23
      that. It's rather strange.
2.4
                THE COURT: Well --
25
                MS. CHUBB: And I'm not --
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```
THE COURT: -- what it is, it's a declaration.
 1
      That's the primary relief sought, really, by both sides. That
 2
      is there's a declaration that Compass, generally, or if I
      insist upon subclasses note by note is either a continuing
 5
      servicer or is not. That's the primary relief sought by sides.
                MS. CHUBB: Well --
 6
                THE COURT: You know, Compass sought injunctive
      relief, don't interfere with our servicing rights, the other
 8
 9
      parties to the extent they filed a claim and, incidentally,
10
      damages for those who have interfered.
11
           And the direct lenders and/or LLCs who filed suit sought
      declaratory relief, hey, you don't have the right to be our
12
      servicer, number one, and, number two, you don't have the right
13
      to collect fees. So even if you continue as our servicer in
14
      negotiating payoffs, you don't have the right to collect our
15
16
      fees, so my point is both sides sought declaratory relief,
17
      primarily.
18
           What is the effect of a failure of the class, number one?
      And it seems the effect of a failure or of an opt-out, rather,
19
      is simply that they have to pursue their rights elsewhere,
20
21
      including termination.
2.2
                MS. CHUBB: Well, maybe they do, but I would say,
23
      your Honor, that having a non-opt-out class created which is
24
      taking this, quote, "settlement" in which they had no say is
```

just more of what everyone of them has gone through, already.

25

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THE COURT: But that's what we're seeking now, and --
 1
                MS. CHUBB: I understand.
 2
 3
                THE COURT: And I'm relying heavily upon you,
      Ms. Chubb, because I really think that you have a long
 4
 5
      background in the case, and you represent sincerely the
      interests of direct lenders.
 6
           But the options for the Court -- I mean, I have already
      said I'm not particularly enamored with the way this settlement
 8
 9
      is structured and with the support for it.
           But with respect to a settlement, generally, and class
10
11
      certification, counsel is correct in the options, the
12
      alternatives, that they've listed. One very likely scenario is
      Silar will foreclose, and Compass will file a bankruptcy --
13
                MS. CHUBB: I --
14
                THE COURT: -- in order to stop that, and then where
15
16
      are we?
17
                MS. CHUBB: I understand.
18
                THE COURT: The whole idea of Judge Riegle rightly or
      wrongly in choosing Compass, the whole idea was to cut a
19
20
      bankruptcy proceeding short. That was the whole idea. That's
21
      why she thought and still thinks I'm sure that she was correct
2.2
      in confirming the plan. And, of course, she did it with vote.
23
           Now, the vote might be very different today, but she did
      it with a vote of the various classes. The whole idea was to
24
25
      turn what otherwise would have been a two-year -- yours and my
```

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experience was five years -- proceeding and many tens of
 1
      millions of dollars --
 2
                MS. CHUBB: Yes.
                THE COURT: -- of attorneys fees, a potential rollup
 5
      of the interests -- we all know what that means -- versus an
      alternative of a nine-month exit to a bankruptcy.
 6
           Now, the mistake if she made a mistake was accepting the
      bid of Compass if she made a mistake, but cutting the
 8
 9
      proceedings short was not a mistake.
           It seriously, drastically limited the fees that otherwise
10
11
      would have gone to counsel and reorganizing. You know that.
12
      I'm talking to the choir right now in telling you that, so that
      wasn't a mistake.
13
           And the problem here that counsel have cited for me, the
14
      terrible opening of the floodgates if I don't approve the
15
16
      settlement, is a very realistic possibility. You'll just be
17
      right back in a bankruptcy.
                MS. CHUBB: Well, okay.
18
                THE COURT: They'll never see the proceeds.
19
                MS. CHUBB: Then how about we look again at the class
20
21
      action?
                THE COURT: I agree.
2.2
23
                MS. CHUBB: We implore the Court to decide on very
24
      narrow issues on summary judgment the different classes based
25
      on the way the promissory notes are drawn and the LSAs, really
```

```
simple. It's submitted. You decide it, and then we come up
1
 2
      with a plan that treats --
 3
                THE COURT: You mean --
                MS. CHUBB: -- all of those people --
 5
                THE COURT: -- go ahead to the litigation.
                MS. CHUBB: No. I don't mean -- no.
 6
 7
           (Colloquy not on the record.)
                MS. CHUBB: I'm saying just a summary judgment on
 8
9
      those issues.
                THE COURT: I've already really broadcast.
10
11
      Obviously, the parties weren't listening to me.
12
                MS. CHUBB: No. We --
13
                THE COURT: But I've really broadcast the way I'm
      going to rule on this waterfall issue.
14
15
                MS. CHUBB: Yes.
16
                THE COURT: I've told everybody --
17
                MS. CHUBB: Well, but the notes --
18
                THE COURT: -- how I'm going to rule.
                MS. CHUBB: I --
19
                THE COURT: I haven't told you note by note what the
20
21
      ruling is.
22
                MS. CHUBB: I know.
23
                THE COURT: But I have told you --
24
                MS. CHUBB: But don't you think --
25
                THE COURT: -- how I'm going to rule.
```

```
MS. CHUBB: -- we have to then divide the classes
 1
      into notes which are differently affected?
 2
 3
                THE COURT: Yes, I do.
                MS. CHUBB: And we still need the Court's input on
 4
 5
      that.
 6
                THE COURT: I agree.
                MS. CHUBB: Just saying let us have that little
 8
      summary-judgment hearing.
 9
           (Colloquy not on the record.)
                MS. CHUBB: And then maybe there is a --
10
11
                THE COURT: A summary judgment on termination rights?
12
                MS. CHUBB: No, no, no. No, no.
                THE COURT:
13
                            Oh.
14
                MS. CHUBB: No.
                THE COURT: The summary judgment --
15
16
                MS. CHUBB: We don't --
17
                THE COURT: -- on the waterfall?
18
                MS. CHUBB: No. On --
19
           (Colloguy not on the record.)
                THE COURT: Certification and settlement.
20
                MS. CHUBB: That, too, but part of that --
21
2.2
                THE COURT: That's what we're doing today.
                MS. CHUBB: -- would be based on how the notes are
23
24
      drawn and how they are different and how that affects Compass.
25
                THE COURT: Summary judgment means to me that you
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```
1
      want judgment on the issues at stake here in this case.
 2
      is termination, waterfall --
 3
                MS. CHUBB: Not termination. You know, I think this
      is workable.
 5
                THE COURT: But waterfall.
                MS. CHUBB: Well, based on the notes and based on --
 6
                THE COURT: In other words, even if there are
      subclasses, even if there's different structuring which I'm
 8
 9
      going to undoubtedly going to require here, if I reject the
      settlement and go to summary judgment, we have no settlement,
10
11
      and we're right facing the very prospect that I just talked
      about.
12
                MS. CHUBB: Well --
13
                THE COURT: You're going to be in another bankruptcy.
14
                MS. CHUBB: What is the --
15
16
                THE COURT: You'll be out of this court. You folks
      may want that, but it will be in another bankruptcy in front of
17
18
      a bankruptcy you judge --
19
                MS. CHUBB: Well --
                THE COURT: -- maybe in Delaware --
20
21
           (Colloquy not on the record.)
2.2
                MS. CHUBB: I've never been there, so --
23
                THE COURT: -- or New York, and --
24
                MS. CHUBB: You --
25
                THE COURT: And you'll --
```

```
MS. CHUBB: You --
1
 2
                THE COURT: -- have to travel there.
 3
                MS. CHUBB: Well, you know, you can raise all of the
 4
      horror stories, and I've been through the entire mediation.
 5
                THE COURT: The --
 6
                MS. CHUBB: So I've heard --
 7
                THE COURT: The problem is in this case they're not
 8
      potential horror stories.
9
                MS. CHUBB: And I'm not saying this can't be worked
      out, but I'm saying we need a little more direction from the
10
11
      Court, and I think Mr. Coffing can outline that better because
12
      I think there is a summary-judgment motion floating around out
13
      there. But if you --
14
                THE COURT: Again, a summary judgment on the core
      issue of the waterfall.
15
16
                UNIDENTIFIED SPEAKER:
                                      Yes.
17
                MS. CHUBB: Yes, and how the different LSAs are
18
      written and who gets what and what they get to decide because
      then as you pointed out we didn't have a statistical basis --
19
20
                THE COURT: Uh-huh.
21
                MS. CHUBB: -- for the number we came up with. It
22
      was --
23
                THE COURT: Well, I can give you a summary judgment.
      Of course, there will be no settlement. There may be before I
24
25
      ever have time to enter the judgment or you proceed to appeal.
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Of course, there may be a bankruptcy, and it will take it away
 1
 2
      from me. I won't be deciding the issue nor will the Ninth
 3
      Circuit.
           (Colloquy not on the record.)
 5
                THE COURT: But I could give you a judgment, but that
      simply forms the basis just to appeal. You can go on to
 6
      appeal. Either side can go on to appeal. There will be no
      settlement, and you'll just be held up.
 8
 9
           How long does it take to get an appeal through the Ninth
      Circuit?
10
11
                MS. CHUBB: Oh, you know it takes forever.
                THE COURT: That's right.
12
                MS. CHUBB: Yes.
13
                THE COURT: And then back down here. That's assuming
14
      no bankruptcy is filed.
15
16
                MS. CHUBB: I'm not --
17
                THE COURT: And if there's a bankruptcy, we're
18
      talking about years hence.
19
                MS. CHUBB: It's not that bad. It's not --
                THE COURT: It's not that bad?
20
                MS. CHUBB: -- that good here because as you've
21
22
      pointed out we don't have a statistical analysis --
                THE COURT: Right.
23
24
                MS. CHUBB: -- to justify --
25
                THE COURT: We need that.
```

```
MS. CHUBB: -- the number we came up with --
1
                THE COURT: We need that.
 2
 3
                MS. CHUBB: -- because we went in to make a deal, and
      Mr. Grimmett worked as hard as he possibly could --
 5
                THE COURT: You didn't --
                MS. CHUBB: -- and got --
 6
                THE COURT: You didn't come up with enough.
 8
                MS. CHUBB: Well, there are people who aren't happy
9
      with this.
                THE COURT: That's right.
10
11
           (Colloquy not on the record.)
                MS. CHUBB: And to say without even the process of a
12
      plan and reorganization you're taking this no matter what is
13
14
      just --
15
                THE COURT: Uh-huh.
16
                MS. CHUBB: -- bad. At this point, it's just --
17
                THE COURT: No. I agree with you.
18
                MS. CHUBB: -- not good to do that with --
                THE COURT: But versus a total negation of a
19
      settlement, the option, the alternative for me, really is --
20
21
      you know, I can duck the issue. I don't have to. It will just
2.2
      end up in another court.
23
                MS. CHUBB: That's true. Okay. But if you gave us a
24
      little more quidance, and we got some different classes in the
25
      proposed settlement --
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```
THE COURT: Uh-huh.
 1
                            -- we might well be able to resolve
 2
                MS. CHUBB:
 3
      this --
                THE COURT: But you understand --
 5
                MS. CHUBB: -- with most of the people.
                THE COURT: -- that the guidance I give you won't be
 6
 7
      on a note-by-note case. I can't proceed to litigate the case.
 8
      Summary judgment is litigation.
 9
                MS. CHUBB: It is.
                THE COURT: It's just short of the trial is all.
10
11
      And, of course, you know, very likely, a response you're going
12
      to get is I can't grant summary judgment because there are
      material issues. In other words, on a note-by-note case, there
13
      may be some notes where I can grant judgment. You know, the
14
15
      note's already been collected.
16
           Compass doesn't dispute or the direct lenders don't
17
      dispute here is X dollars you can keep or you can't keep
18
      anything other than servicing fees and advance fees, but I
      can't give you -- short of just negating totally settlement, I
19
20
      can't give you judgment or summary judgment.
           I can tell you what I've told you before. I've told you,
21
22
      number one, they have a contractual right, and they have a
23
      contractual right at a minimum on an equal basis with everyone
24
      else if the loan is being paid 100 percent for all due amounts.
25
           If it's being paid less, they have a fiduciary obligation
```

```
especially if they're proposing to the direct lenders anything
 1
 2
      less than 100 percent of their principal.
 3
           It gets a little more gray when they are saying 100
      percent of your principal and X percent of your accrued
 5
      interest, and we get X percent of our accrued default interest.
 6
      It's gets a little more gray.
           But without hearing the facts which, of course, precludes
      summary judgment -- we really have to hear the facts at trial.
 8
 9
      Short of hearing the facts, there's no way I can say in these
      particular negotiations with this particular borrower you've
10
11
      breached your fiduciary duties. I can't say that.
                MS. CHUBB: I understand that you can't do that. But
12
      the way this settlement -- I think it's a proposal --
13
14
                THE COURT: Right.
                MS. CHUBB: -- is formatted --
15
16
                THE COURT:
                           I agree.
17
                MS. CHUBB: -- it's not fair.
18
                THE COURT:
                            I agree.
19
                MS. CHUBB: So we need to at least go back and do it
20
      some other way --
                THE COURT: Uh-huh.
21
2.2
                MS. CHUBB: -- and figure out how to do that.
23
           (Colloquy not on the record.)
24
                THE COURT: I agree, but do you see why my ruling
25
      might well say I'm not going to delete the alternative of a
```

```
1
      settlement as long as --
 2
                MS. CHUBB: Well --
 3
                THE COURT: -- it's properly supported and/or even an
      opt-out? Of course, I'll give the ruling, the reasons and
 4
 5
      rationale, for including no opt-out if that's appropriate.
                MS. CHUBB: I understand, and I'm not asking you to
 6
      throw out --
 8
                THE COURT: Settlement --
 9
                MS. CHUBB: -- the idea --
                THE COURT: -- as --
10
11
                MS. CHUBB: -- of settlement.
                THE COURT: -- an alternative.
12
                MS. CHUBB: I'm asking you not to approve this
13
      settlement as it's been presented to you.
14
15
                THE COURT: And I agree with that.
16
                MS. CHUBB: Thank you.
17
                THE COURT: Okay.
18
           (Colloquy not on the record.)
                THE COURT: Please.
19
                MS. SHUMENER: May I?
20
                THE COURT: Um-h'm.
21
2.2
           (Colloquy not on the record.)
                THE COURT: Good afternoon.
23
24
                MS. SHUMENER: First, I want to thank you for
25
      accepting my pro hac vice application, your Honor --
```

```
THE COURT: Yes. Please.
 1
           (Colloquy not on the record.)
 2
 3
                MS. SHUMENER: -- and to say that I wish I had gone
      first because going last it's a little tough to follow all of
 4
 5
      these, but the one thing that keeps ringing through my ears is
      that neither the lenders nor the Court have enough information
 6
      before them to make a reasonable decision about what would and
      would not be fair.
 8
 9
           And before that can be done, someone needs to do a report.
      I was going to say the receiver, but I don't want to burden
10
11
      people.
           But a report needs to be done on loan-by-loan basis as to
12
      what the loan documents say and what the loan-servicing
13
14
      agreements say, so that we could at least see just no -- I
      don't think anyone, not the direct lenders --
15
16
                THE COURT: On the XYZ loan, there is a --
17
                MS. SHUMENER: Absolutely.
18
                THE COURT: -- total right by the servicer to apply
      first any proceeds for default interest. On the ABC loan,
19
      there is no right.
20
21
                MS. SHUMENER: Right.
2.2
                THE COURT: It's up to the lenders.
23
                MS. SHUMENER: That's right.
24
                THE COURT: And, of course, the servicer being only a
25
      partial interest of direct-lender interests --
```

```
1
           (Colloquy not on the record.)
                THE COURT: -- or a zero holder of direct-lender
 2
 3
      interests, they are not the lender.
                MS. SHUMENER: Right. And they're tier 1.
 5
                THE COURT: Um-h'm.
                MS. SHUMENER: And tier 2 should be to look at the
 6
 7
      loan-servicing agreements --
 8
           (Colloquy not on the record.)
 9
                MS. SHUMENER: -- because even in reading some of the
10
      objections and things that have been submitted to the Court for
11
      this hearing there are some loan-servicing agreements that say
      late charges will be paid. Others say late charges and default
12
      interest will be paid. Others say none of the above.
13
                THE COURT: Uh-huh.
14
15
                MS. SHUMENER: And some don't even have
16
      loan-servicing agreements, so a two-tier analysis on
17
      loan-by-loan basis needs to be made before anything else
18
      happens.
19
           To the extent possible, we also need to get some sort of
      an analysis of what the lenders' claims are against Compass.
20
21
      It isn't all right to say we'll just lump these together and
2.2
      say, ah, 6,000,000 seems okay.
23
                THE COURT: Um-h'm. Any such report, you cannot
24
      expect to detail with any finality the ruling of the Court.
25
      All you could expect from the report is that here's Compass'
```

```
position. They're entitled to fees in the case of this
 1
 2
      particular note. Here's the receiver's position and the LLCs'
 3
      position.
                MS. SHUMENER: Right.
 5
                THE COURT: They're not.
                MS. SHUMENER: Or the direct lenders' position,
 6
 7
      but --
                THE COURT: And we assess --
 8
 9
                MS. SHUMENER: Yeah.
                THE COURT: -- there's a 50-percent chance of the
10
11
      receiver succeeding, and so a discount of 40 percent or
      60 percent is reasonable or not reasonable.
12
                MS. SHUMENER: And I would recommend to the Court
13
14
      with all due respect, really, that such a report be circulated
15
      to the lenders, input be gotten from the lenders, the report
16
      submitted to the Court before even class certification is
17
      considered, so that you can see do we have individuals who are
18
      ready to step up and be class representatives for some of these
19
      subclasses, so that there is a basis on which to certify a
      class.
20
           And maybe the settlement needn't by a global settlement.
21
2.2
      Maybe it's a settlement that has to be done on loan-by-loan
      basis. It --
23
24
           (Colloquy not on the record.)
25
                MS. SHUMENER: Certainly, I've heard one of the
```

```
proposals today was, well, we'll kind of allocate them across
 1
 2
      the loans but pro rata by the value of the properties.
           Well, so if one loan has a valuable property, and another
      loan has an invaluable property or a lesser-valuable property,
 5
      some people's retirement accounts are being used to pay
      disproportionate amount of the sum --
 6
                THE COURT: Now, that argument I don't understand
 8
      because the receiver is the class representative either for a
 9
      general broad class or for subclasses.
10
                MS. SHUMENER: The receiver hasn't got the standing
11
      to be a representative of either the general class or the
      subclass because the receiver --
12
                THE COURT: That's simply --
13
                MS. SHUMENER: -- has no interest in a loan.
14
                THE COURT: -- an argument to dismiss this lawsuit
15
16
      altogether filed on behalf of LLCs. That's all that is.
17
           I wouldn't be dismissing Compass' lawsuit to seek
18
      injunctive relief and/or damages for interference with their
      rights, but that argument just simply results in a dismissal of
19
      the LLCs' cause of action for termination.
20
                MS. SHUMENER: Until the receiver can find individual
21
2.2
      lenders to service class representatives of the subclass, I
      don't think that the Court can take a party against his, her,
23
      or its will and say I'm putting you in a receivership, so that
24
25
      now we have a representative that the receiver stands in the
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shoes of to form a class, and --
1
                THE COURT: Well --
 2
 3
                MS. SHUMENER: And I'm --
                THE COURT: -- why --
 4
 5
                MS. SHUMENER: What I'm suggesting --
                THE COURT: -- not?
 6
                MS. SHUMENER: Why not? Because --
                THE COURT: I've already --
 8
9
                MS. SHUMENER: -- the first --
                THE COURT: -- done that. Has anybody appealed it?
10
                MS. SHUMENER: Well, you've done that with LLCs --
11
12
                THE COURT: Right.
                MS. SHUMENER: -- that have no interest in the loans.
13
14
                THE COURT: Because they were committing fraud upon
15
      the investors --
16
                MS. SHUMENER: Correct.
17
                THE COURT: -- and because they did not have standing
18
      because of that fraud. I told them. I forewarned them. You
19
      have you to resolicit your power of attorney let alone your
20
      interests.
21
                MS. SHUMENER: Um-h'm.
22
                THE COURT: They ignored my requirement, so, finally,
      I had to do --
23
24
                MS. SHUMENER: Right.
25
                THE COURT: -- the only thing that was left to me.
```

```
MS. SHUMENER: Um-h'm.
1
                THE COURT: And that is you're out of the case. I'm
 2
 3
      appointing a receiver.
                MS. SHUMENER: Understood, your Honor, but the direct
 5
      lenders didn't --
6
                THE COURT: Nobody's appealed it.
                MS. SHUMENER: But the direct lenders did not commit
      fraud, and so say to a direct lender against --
 8
9
                THE COURT: The direct lenders? No.
                MS. SHUMENER: No.
10
11
           (Colloquy not on the record.)
                MS. SHUMENER: I know. I --
12
                THE COURT: Ms. Cangelosi in solicitation of the LLC
13
      interests committed securities fraud.
14
15
                MS. SHUMENER: I have no dealings with Ms. Cangelosi.
16
                THE COURT: I understand.
17
                MS. SHUMENER: I've never met her or any of that.
18
                THE COURT: I do.
                MS. SHUMENER: All I'm speaking for --
19
                THE COURT: I have ruled --
20
                MS. SHUMENER: -- is --
21
2.2
                THE COURT: -- as such.
23
                MS. SHUMENER: I understand, but what I'm saying is
      the class that is being formed now --
24
25
                THE COURT: Uh-huh.
```

```
MS. SHUMENER: -- or subclasses as being proposed
 1
 2
      prematurely I might add because we need to see that report, but
 3
      that has to have individual lenders who are willing to step up
      and be the representatives of the class, and then if they
 5
      volunteer to have the receiver act for them that's okay.
 6
                THE COURT: As opposed --
                MS. SHUMENER: But these are victims.
                THE COURT: -- to the LLCs?
 8
 9
                MS. SHUMENER: As opposed -- the LLCs have no
      interest in the loans. The LLCs can't represent the class.
10
11
      The LLCs --
                THE COURT: Uh-huh.
12
                MS. SHUMENER: The LLCs have no standing. The LLCs
13
14
      are empty vessels. They have now --
15
           (Colloquy not on the record.)
16
                MS. SHUMENER: They have not --
17
                THE COURT: But, really --
18
                MS. SHUMENER: They don't have any --
19
           (Colloquy not on the record.)
                THE COURT: -- that's just an argument to dismiss the
20
21
      lawsuit altogether on behalf of the LLCs.
2.2
                MS. SHUMENER: I'm actually --
23
           (Colloquy not on the record.)
24
                MS. SHUMENER: I think, probably, that class actions
25
      should be brought. As the posture of the case is procedural
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now, it may be that a dismissal's the only outcome as to the
 1
      procedurally-proper mechanism.
 2
 3
                THE COURT: It would be --
                MS. SHUMENER: I'm not --
 5
                THE COURT: -- a great way for me to duck the issue.
                MS. SHUMENER: Yeah.
 6
                THE COURT: We'll just send it --
 8
           (Colloquy not on the record.)
 9
                THE COURT: -- to another Court.
                MS. SHUMENER: Well, if there are individual lenders
10
11
      who are prepared to step up and be class representatives and
      want the receiver to bring an action for them, that's one
12
      thing.
13
14
           (Colloquy not on the record.)
                MS. SHUMENER: But the LLCs are not lenders, and they
15
16
      have no interest in the loans or in the outcome, and, frankly,
17
      it's not --
18
           (Colloquy not on the record.)
                MS. SHUMENER: So that's what I'm saying. I think --
19
                THE COURT: Again, a general question. Is anybody
20
      aware of any appellate notice or request to my appointment of a
21
2.2
      receiver for the LLCs?
23
                UNIDENTIFIED SPEAKER: No, your Honor.
24
                THE COURT: Any?
25
                MS. SHUMENER: No.
```

```
THE COURT: Okay.
 1
                MS. SHUMENER: Not that I'm aware of.
 2
 3
                THE COURT: So in my mind, that's final.
                MS. SHUMENER: Well, your appointment of a receiver
 4
 5
      for the LLCs is most certainly final.
           (Colloquy not on the record.)
 6
                MS. SHUMENER: But whether the LLCs or the receiver
      who stands in their shoes --
 8
 9
                THE COURT: Um-h'm.
                MS. SHUMENER: -- has standing to be a class
10
11
      representative --
                THE COURT: Don't I determine --
12
                MS. SHUMENER: -- is the issue --
13
                THE COURT: -- the standing issue at the inception of
14
15
      the lawsuit?
16
           (Colloquy not on the record.)
17
                MS. SHUMENER: No. You can determine standing at any
18
      time during the lawsuit, your Honor. And if they no longer --
19
           (Colloquy not on the record.)
                THE COURT: Well, that's a mootness question, of
20
21
      course.
2.2
           (Colloquy not on the record.)
                THE COURT: But don't I determine standing at the
23
24
      inception of the lawsuit according to Ninth Circuit authority?
25
                MS. SHUMENER: No. That's not my understanding.
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THE COURT: No. I determine it constantly throughout
1
 2
      the case.
 3
                MS. SHUMENER: You can determine it -- the issue of
      standing can be raised at any time during a case. And if there
 5
      is lack of standing --
                THE COURT: But I determine it as of the inception of
6
      the case, don't I?
 8
                MS. SHUMENER: Not necessarily.
9
                THE COURT: No.
                MS. SHUMENER: I --
10
11
                THE COURT: I --
                MS. SHUMENER: I don't know. I don't know the answer
12
      to that question, your Honor. I don't want to --
13
14
                THE COURT: I think I do.
                MS. SHUMENER: Okay. Well --
15
16
                THE COURT: Uh-huh. Okay.
17
                MS. SHUMENER: Well, thank you.
18
                THE COURT: All right.
19
           (Colloquy not on the record.)
                THE COURT: Other objections or comments?
20
                MR. MOORE: Your Honor, if the Court would indulge me
21
2.2
      for one second -- and I certainly will allow Mr. Mainland and
23
      Mr. Coffing to address the issue of the receiver's standing.
      That's not --
2.4
25
                THE COURT: Did I get everybody else's objection?
```

```
(Colloquy not on the record.)
 1
                THE COURT: Okay. All right. Go ahead.
 2
 3
                MR. MOORE: As I understand and have heard the
      Court's comments over the course of this morning and this
 5
      afternoon, I'd like to put it into the context of how we dealt
      with this in negotiation because we did think about I think the
 6
      issues you're raising.
 8
           (Colloquy not on the record.)
 9
                MR. MOORE: And Compass came to the negotiation --
      this is obviously an extraordinary complex situation, and
10
11
      Compass came to the negotiation trying to quickly get to a
12
      result that would enable Compass to leave the scene, allow a
      new servicer to come in with a structure that was very stable,
13
      and, therefore, on advantageous economic terms, and move
14
15
      forward.
16
           The receiver's view was that the issue of how the
17
      settlement fund is allocated is something that would be the
18
      subject of a separate and subsequent report to the Court. And,
19
      in essence, that allocation I think is what's troubling the
      Court.
20
21
           I mean, there's been some talk here about subclasses.
2.2
      There's been some talk about note-by-note issues --
                THE COURT: But isn't it a good argument that there's
23
24
      no way for the Court to determine the equitable nature of the
25
      fairness of the settlement without some information to the
```

```
investors in each note as to how --
1
 2
                MR. MOORE: Absolutely.
 3
                THE COURT: -- allocation occurs --
                MR. MOORE: Absolutely, and that's --
 5
                THE COURT: -- and, more importantly, on what basis?
                MR. MOORE: Yeah. And absolutely, and that was in my
 6
      comments earlier. I was trying to say that I think the
      receiver is going to have to make a full-disclosure-statement
 8
9
      type statement as to how the receiver arrived at these numbers,
      how the receiver intends to allocate.
10
11
           And at the fairness hearing which is the final approval
12
      hearing, that's the point in time in which the objections
      you're hearing can be raised in the context of something
13
14
      proposed, and the Court can answer because what I'm worried
15
      about --
16
                THE COURT: You're just asking me here today to
17
      conditionally certify a class.
18
                MR. MOORE: It's just a preliminary approval. And if
      we wait to go negotiate that, bring it back -- you know,
19
      Ms. Chubb talked about a summary judgment. That won't work.
20
21
      We could come in with a proposal.
2.2
           But the problem is every day that Compass stays in place
23
      it accrues servicing fees. And every day it stays in place,
24
      there seems to be an attitude among the lenders that they are
25
      simply not going to approve any loan resolution while Compass
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is there.
 1
           We are trying to address both of those concerns --
 2
 3
                THE COURT: Right.
                MR. MOORE: -- by moving the process along.
 4
 5
                THE COURT: Okay.
                MR. MOORE: Frankly, we were surprised --
 6
                THE COURT: I think --
                MR. MOORE: -- we had to wait --
 8
 9
                THE COURT: -- I have enough.
                MR. MOORE: -- 90 days.
10
11
                THE COURT: I'm ready to rule. I'm going to rule.
12
                UNIDENTIFIED SPEAKER: May I speak --
                THE COURT: I'm not going to --
13
14
                UNIDENTIFIED SPEAKER: -- your Honor?
                THE COURT: No, ma'am.
15
16
           I'm not going to approve the settlement at this point, but
17
      I'm going to make it clear in the ruling that I can give
18
      conditional approval of a settlement, a conditional
      certification, really, probably to a proposal that includes
19
      subclasses.
20
           First, let me rule that I overrule the objection to no
21
22
      opt-out provision. This is a lawsuit that primarily seeks
23
      declaratory relief.
           On behalf of the direct lenders and the LLCs who filed
24
25
      suit, it sought a declaration of termination of the rights of
```

2.2

Compass and, incidentally, only damages caused by Compass in breach of duty.

On behalf of Compass, it sought declaratory relief. We have the right, of course, to collect, but, more importantly, they sought injunctive relief and damages, incidentally, to those who had interfered with the rights declared transferred by the bankruptcy court in a final confirmation order. It was primarily declaratory relief.

The declaration sought even in the proposed settlement is primarily for equitable relief. Compass has the right to collect X fees. It does not have the right to collect other fees, and the settlement settles that legal issue.

It provides for payment no doubt one way or the other, both the tort fund and advances and servicing fees that are not contested, but, also, resolves on some kind of a discounted-settlement basis a request also for other fees.

So it is primarily I would rule a declaratory/injunctive/ equitable-relief kind of case on both sides with incidental consequent award of payments one way or the other consistent with the declaration.

So I'm going to overrule the objection that there can be no opt out. I think it is appropriately in this case due to the complexity of the case, due to the background, due to the other factors. It fits within the guidelines of Rule 23 for those classes that may prohibit an opt-out.

2.2

There's every reason in the world to so characterize classes in this case because there is no appropriate efficient effect for opting out.

If there's a settlement or a resolution on a class basis, those who opt out, what do they get? They get no enjoyment nor can they enjoy any declaration of the Court that there is a termination or no termination. That Compass is entitled to X fees or no X fees. They don't share in that participation.

They have to take it to another Court to have that other Court determine their own rights. And if they're a minority interest, what does it allude them? What does it benefit them?

They've got one Court that said there is every right of Compass to continue to serve or no right to serve. What does it benefit them to go to another Court to seek the same

The only benefit of opting out is with respect to either a declared-after-trial amount that's due on a particular note --

(Colloquy not on the record.)

declaration? There's just no benefit.

THE COURT: -- or an allocation or assessment of fees or advances due to Compass. It's the only thing that benefits them by an opt-out.

This case primarily involves equitable relief note by note to be sure, but that's the primary relief requested, so an opt-out serves no proper function.

2.2

the receiver as well.

It is important to consider the voice of the putative class members at the outset before we even start down the road of approving a settlement, no doubt about that, because they are the main parties who are represented in the class.

Therefore, I am admitting these exhibits that I have

received, the letters, and the input. I have written input

from various of the direct lenders. I've considered it.

It's the primary reason why I'm adopting this ruling today in not approving on a conditional basis either the certification of the class or the settlement. I've heard those voices. And, of course, the receiver should and counsel for

Going a little bit further, I don't think I can conditionally certify this class overall. I'm not saying I could never, but I need more support.

What I really need is an analysis note by note. This note, ABC note, has been paid. There's basically agreement on this one.

They're entitled to no fees or they're entitled to all of the fees that have been reserved or they're entitled to X dollars of fees.

There's basically agreement on this one, and, therefore, any proposed settlement ought to hone to that understanding relative to the ABC note.

On the XYZ note, it's a different case and, therefore,

2.2

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potentially needs a different class because the facts and law may be very different.
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On this note, there are egregious facts that would be presented at trial versus Compass. There's stronger facts vis-a-vis a breach of fiduciary duties.

There's a much lower presentation to the direct lenders of a percentage of principal that would be paid to them while Compass reserves the right to 100 percent of their fees.

And, therefore, there's an assessment by counsel that there's a very strongly likelihood of the receiver prevailing whether a class action or a direct action.

And there's a need for a greater discount by Compass with respect to a settlement on that note. Another note may be different.

So what I'm saying is there does need to be an assessment of note by note and then come back to tell me, look, all of the facts are pretty similar other than the notes that have already been collected.

Here's our analysis note by note, and, guess what, it results in one single class. The facts and law are pretty common, and, therefore, we are presenting, Judge, still a single class.

On the other hand your analysis may say, you know what, there really needs to be a class for every note or, more likely, in my mind several classes that represent several of

the notes in similar or same factual and legal scenarios.

So you've got three notes in which they've already been paid, and there's not much disagreement about what they're entitled to. In fact, moneys have already been paid the direct lenders. That's in class A.

(Colloquy not on the record.)

2.2

THE COURT: We're not going to allocate any of this big chunk to class A because it's already been resolved, and they've already worked it out.

Class B, on the other hand, is a very seriously-disputed group. We have egregious facts.

So I'm not dictating to you, but my thought is that the likely scenario is not subclasses for every note, but several different subclasses where the law and the facts are very similar or identical with respect to those various notes.

The analysis needs to be on note by note based upon the language of the note and note by note taking into consideration what one counsel here has argued is already res judicata. That is the servicing fees that the direct lenders in that note are entitled or obligated to give to any servicer.

I do think you do need to make the two-level assessment, but the analysis needs to be note by note and then accumulated for one single class if that's your resolution or note by note or several different subclasses if that's the resolution.

And then I think I need to order you to -- the things that

2.2

are dissatisfactory to me -- and I've already addressed certification of a class.

I could certify a class or classes if there was proper support that the receiver representing the LLCs appropriately represents the members of the class.

I'm not expressing any dissatisfaction with the overall amount of the settlement. I just simply don't have enough to tell me whether it was reasonable or not.

I hear this 40-percent discount figure, but I have no way of knowing. Out of 167,000,000, maybe after your analysis you're going to see that, really, they're only entitled to 50,000,000 best case for them, and, therefore, a 40-percent discount of 50,000,000 is very different from a discount from 167,000,000.

So I just don't have enough to tell me whether I can certify a class or whether the settlement is anywhere near reasonable without that note-by-note analysis.

The 18-percent figure doesn't make any sense to me, either, relative to a fair-market rate of interest. It does on the 15,000,000. Let's see. There were two categories of 15,000,000. One was the money advances already paid.

The advances already paid along with a settlement that proposes termination of Compass makes a lot of sense to me.

There's no reason why Compass should settle and walk away on an if-come (phonetic) on repayment of their advances out of

pocket.

2.2

I've already broadly broadcast to you that they're going to get every penny of their fairly-issued advances and depending on what the note I suppose with interest, maybe not. That depends on what the notes and/or servicing agreements say.

They're going to get every penny of that, and I see no reason why they shouldn't get that immediately or with a very substantial interest rate if it's not forthcoming.

The other, of course, is a little more tentative. That they're really only entitled to a future 15-percent and then that analysis based upon \$15,000,000 relative to future collections.

That I'm not sure why I see that there needs to be an immediate payment for that or even an 18-percent interest rate if they're not paid immediately. I'm not sure I understand the rationale for that.

Under the notes, under the obligations as they now stand, they only get that when it's collected, and there's no interest due on future collection fees that are collected when and if the borrower pays them.

There's no interest due back to some prior date, so I'm not sure why they would get a representation of immediate payment or interest if there can't be an immediate payment.

On the amount of the settlement, I simply have no way to opine, and, therefore, I'm simply going to order that you do

2.2

the analysis for an amended complaint. I'm certainly going to approve the filing of an amended complaint, class-action complaint, with subclasses.

But the amount, I simply have no basis to opine, and, therefore, I'm just going to simply order that both sides submit to a further mediation once you've done the analysis.

If the receiver walks into the mediation and, thereafter, into this court and says, Judge, we're not interested in further mediation, after doing the analysis, it looks like we've got a super deal, and we're going to present that original deal if Compass is still willing to proceed, then support it and present it to me and go forward.

If on the other hand after the analysis you see we need to ask for further concessions by Compass because, look, it's only 50,000,000 they're entitled to, not 167,000,000, then, of course, you'll do that.

I'm just simply going to order that each side commit to at least one further day if not several days of mediation once you do the analysis appropriate and, of course, forthwith file the amended complaint if you're able to do that.

I see there's no way for me to make an assessment on the tort-fund allegation and amount. I have ruled on the opt-out and overruled that objection, and I've given you the reason for denying, presently, conditional certification only of an overall class.

2.2

I just haven't had the support. I'm not outlawing an overall class, but I'm saying I don't have the note-by-note analysis that's got to occur in order to have one single class or to support an amended complaint that lists subclasses, so that's what I need.

This is a major imposition upon Jaworski. I don't know that I can. I'll leave it to them to tell me that they want out still.

I am tentatively asking them to remain in the case long enough to get one further mediation concluded and an attempt at one further certification of classes and settlement.

I'm also overruling the objection on lack of standing of the LLC or representative-class standing. I'm determining that status. I hear the objection. I'm the one who ordered halfway through the lawsuit that the LLCs turn back the interests.

As far as I'm concerned at the inception of the lawsuit, the LLCs had standing, and, therefore, I'm overruling that objection. They had standing at the inception.

And only as a result of the equitable relief that the Court mandated by the return of those interests and the appointment of a receiver did I change the circumstances, nobody else, and, therefore, there was standing at the inception of the case, and there is standing still.

So those are the express rulings on the record. It contains my findings and conclusions as are permitted under the

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Federal Rules of Civil Procedure.
 1
           And I'll solicit an order that very simply denies
 2
 3
      conditional certification at this time, but allows an amended
      complaint for a class action and orders a return to mediation
 5
      upon completion of an appropriate analysis.
           (Colloquy not on the record.)
 6
                MR. JUDD: Your Honor, may I?
                MR. KIRBY: Your Honor, I have one question.
 8
 9
                THE COURT:
                           Sure.
                MR. KIRBY: Your Honor directed, quote, unquote,
10
11
      "both sides to mediate." The parties that have been
      represented by counsel and filed papers and argued here today
12
      would like to participate --
13
14
                THE COURT: Uh-huh.
                MR. KIRBY: -- in that mediation.
15
16
                THE COURT: I don't think I barred them. I did say
17
      that Cangelosi could not participate. I definitely said the
18
      LLCs as represented by the receiver may participate.
           Of course, the other parties that have filed pleadings are
19
      not parties. You're only parties if I certify the class, then
20
      you are parties. You are definitely parties to a class action
21
2.2
      especially if I don't let you opt out, and I --
23
           (Colloquy not on the record.)
24
                THE COURT: I have not prohibited you from
25
      participating in negotiations. In fact, Ms. Cangelosi asked,
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```
1
      all right, well, can I at least sit in. I said, of course, you
 2
      can sit in.
 3
           You just can't represent anybody else, and you can sit in
      and listen, and I think in the prior hearings I made that clear
 5
      that direct lenders can sit in and listen.
 6
           (Colloquy not on the record.)
                THE COURT: You're not parties, unfortunately, but
 8
      I'm sure Judge Nakagawa will be interested in hearing your
 9
      position relative to a potential settlement between the
10
      receiver representative of the class and Compass.
11
           (Colloquy not on the record.)
                THE COURT: So without ruling, my advice to
12
      Judge Nakagawa is, certainly, to listen to you because,
13
      otherwise, next time, we'll get the same thing, so --
14
15
                MR. KIRBY: Thank you, your Honor.
16
                THE COURT: Uh-huh.
17
                MR. JUDD: That was simply mine if we can be a part
18
      of that.
               If we're not part of this lawsuit, but we're going to
      be brought --
19
20
                THE COURT: Right.
                MR. JUDD: -- into the lawsuit afterwards --
21
2.2
                THE COURT: Again --
23
                MR. JUDD: -- I want to make sure --
                THE COURT: -- I can't rule that --
24
25
                MR. JUDD: -- that that's still (indiscernible).
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THE COURT: -- because you're not a party, yet, but
 1
      it's a mediation between a potential class representative, but
 2
 3
      my advice to Judge Nakagawa is to listen to what you have to
      say.
 5
                MR. JUDD: Thank you.
                THE COURT: And, of course, a mediator --
 6
                MR. JUDD: That's good.
                THE COURT: -- just simply listens to what you have
 8
 9
      to say to the other side, so that's what the mediator does.
                MR. COFFING: Your Honor, Terry Coffing on behalf of
10
11
      the receiver. A couple of practical matters --
                THE COURT: Please.
12
                MR. COFFING: -- that I'd like to address. I think
13
14
      what I hear you saying is that you want the receiver and I
      guess in conjunction with Compass and try to do a loan-by-loan
15
16
      analysis not only the effect of the various promissory notes --
17
                THE COURT: Right.
18
                MR. COFFING: -- on the distribution of any
      resolution of a loan.
19
                THE COURT: Of trying to analyze whether note by
20
21
      note --
                MR. COFFING: Okay.
2.2
23
                THE COURT: -- there is a right of termination in the
24
      direct lenders, the members of the class, if I force a class
25
      resolution for all members of that class. Is there --
```

```
1
           (Colloquy not on the record.)
                THE COURT: Are there grounds in the case of that
 2
 3
      note for termination. And, number two, whether or not there's
      a right for termination, is there a right. Do --
 5
           (Colloquy not on the record.)
 6
                THE COURT: How strong is our position that Compass'
      right to servicing fees will be subordinated or will be
      prioritized in any resolution short of a 100-percent payoff.
 8
 9
                MR. COFFING: Okay. Our analysis at least thus far
10
      indicates that there are six different types of promissory
11
      notes.
           The vast majority, I believe some 37 notes, are of one
12
             There's approximately 12 of another, and then there's
13
      really only 1 or 2 in the other three remaining categories, so,
14
15
      certainly, that analysis can be done rather quickly.
16
           As to a note-by-note analysis as to whether or not there
17
      are grounds to terminate Compass --
                THE COURT: That's obviously just an expression of
18
19
      opinion --
20
                MR. COFFING: Okay.
                THE COURT: -- on your part. You --
21
2.2
                MR. COFFING: Okay.
23
                THE COURT: You would state -- in that analysis,
      you'd just simply say Compass' position is there's no right to
24
25
      terminate.
```

```
In the receiver's, the receiver's position, of course, has
 1
      to be in litigation that there is. Here's the three facts that
 2
      support the receiver's position.
           And on behalf of the receiver as counsel for the receiver,
 5
      we estimate that there's a 50/50 chance, there's a 30-percent
      chance, or we simply cannot provide an estimate --
 6
           (Colloquy not on the record.)
                THE COURT: -- of the chance of prevailing, and,
 8
 9
      therefore, a settlement is reasonable or is not reasonable. It
      gives a 40-percent discount consistent with our estimate that
10
11
      there's a 40-percent chance of losing or winning or we simply
12
      can't give an estimate.
           But the facts are very substantial, and it would require a
13
14
      substantial amount of litigation to obtain that determination
      from, finally, the appellate court.
15
16
                MR. COFFING: And I think I understand, your Honor.
17
      You want our assessment as to their ability to litigate this
18
      case, and Compass will obviously have their rebuttal.
           My only concern from a litigation context is that there
19
      may be facts in evidence that we'd be prepared to present that
20
      we do not wish to at least at this time disclose to Compass --
21
2.2
                THE COURT: That's right.
                MR. COFFING: -- and I'm sure vice versa.
23
24
                THE COURT: That's right.
25
                MR. COFFING: And so we would have to be making some
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```
1
      recommendation somewhat in the blind.
 2
                THE COURT: That's correct. I can fully appreciate
 3
             That's the problem every class representative has in
      proposing a settlement.
 5
           When you go to the settlement-approval hearing, you can't
 6
      put all your cards on the table because you may have to
 7
      litigate.
 8
                MR. COFFING: Right.
 9
                THE COURT: The Court may not approve it.
                MR. COFFING: And, finally, at least from my
10
11
      perspective, a practical concern is Judge Nakagawa was kind
12
      enough on the third day. He actually cut a vacation short to
13
      come back and deal with us. We greatly appreciate it.
14
           But he also indicated strongly that he may not have
      available dates in the near future, and so I didn't know what
15
16
      the Court's time frame is because, obviously, I have the same
17
      concern that Mr. Moore does and every direct lender here is
18
      that every day servicing fees accrue --
           (Colloquy not on the record.)
19
                MR. COFFING: -- until that termination.
20
21
                THE COURT: That's right. You want to proceed as
22
      quickly as you can, so you got to get the analysis done, so
23
      that you can really assessment the settlement. You got to do
      that as fast as you can.
24
25
           (Colloguy not on the record.)
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```
THE COURT: Forthwith, of course, you'll inquire of
 1
      Judge Nakagawa's chambers. You may decide that, hey, all we
 2
 3
      need, Judge, is ten minutes because we're going to come in and
      say the settlement we got was terrific in light of the analysis
 5
      or you'll come back and say we really do need mediation time
      because we have to ask Compass to make a further concession or
 6
      we have to offer Compass further compensation.
           At any event, you'll --
 8
 9
           (Colloquy not on the record.)
                THE COURT: You'll solicit Judge Nakagawa's time from
10
11
      chambers.
12
                MR. COFFING: Okay.
                THE COURT: If you just absolutely can get no time
13
      from him, then I'll try to provide someone else, either
14
15
      Judge Russell who has some background with the case. One of
16
      our magistrate judges is impossible I'm sure, so I think that's
17
      where we are.
18
                MR. COFFING: Your Honor, Mr. Mainland would like to
      address the Fulbright position, then.
19
                THE COURT: Yes. Please.
20
           (Colloquy not on the record.)
21
2.2
                THE COURT: You're our fallback.
23
                MR. MAINLAND: Thank you.
                THE COURT: You're our ace in the hole.
24
25
                MR. MAINLAND: Thank you, your Honor. I'm --
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```
THE COURT: You're the one we look to litigate if --
 1
                MR. MAINLAND: I'm not trying to make your life even
 2
 3
      more complicated than it already is, your Honor, but I did want
      to go back to a point that Mr. Coffing raised at the outset.
 5
           (Colloquy not on the record.)
                MR. MAINLAND: Since the settlement and this motion
 6
      was filed, our law firm did get a letter from one direct lender
      saying that he and some unidentified others planned to file a
 8
 9
      lawsuit against Fulbright & Jaworski.
10
           And one of the things in the letter that he complains
11
      about was Fulbright & Jaworski's involvement in the mediation
      and this settlement.
12
                THE COURT: Well, it sounds like a claim based upon
13
      conflict of interest and a violation of ethical standards.
14
15
                MR. MAINLAND: That --
16
                THE COURT: You do have a forum here. You can submit
17
      the question to this Court, do we have a conflict of interest,
18
      so you do have a forum to forestall such a complaint, of
19
      course.
                MR. MAINLAND: Okay. Well, I appreciate that,
20
      your Honor, and I was not aware of that availability of that
21
2.2
      forum.
23
                THE COURT: Well, they could file a motion, for
24
      example, to recuse you.
25
           (Colloquy not on the record.)
```

```
THE COURT: And I'm assuming that you have the
 1
      ability to precede that with a motion that confirms your
 2
 3
      ability to represent the receiver --
                MR. MAINLAND: Okay.
 5
                THE COURT: -- without a conflict of interest, Judge,
      there's this question that's been presented under the ethical
 6
      standards, and do we have a conflict. We don't believe we do.
 8
      Here's the reasons, and we notice it for anybody who wants to
 9
      oppose it.
           But it seeks a -- since the receiver has sought authority
10
11
      from this Court to appoint you, I'm sure I have the
12
      jurisdiction to consider whether or not you have to recuse or
13
      not.
14
           (Colloquy not on the record.)
                MR. MAINLAND: Okay. And thank you very much for
15
16
      that help, your Honor. And just for the record, I want to
17
      state we, of course, believe that there's no basis for a claim
18
      against the law firm, but I just wanted to state that --
19
                THE COURT: Right.
                MR. MAINLAND: -- for the record.
20
                THE COURT: Okay.
21
2.2
                MR. MAINLAND: Thank you, your Honor.
23
                MR. LANGBERG: Your Honor, may I --
24
                THE COURT: You're our best hope for litigating, and
25
      that's the main hammer that we have to oppose Compass is if we
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don't get a settlement or an approved settlement, then here's
 1
      Jaworski. They're ready with a long history --
 2
 3
           (Colloquy not on the record.)
                THE COURT: -- uh-oh --
 5
                MR. MAINLAND: Let me just say this, your Honor.
      If --
 6
                THE COURT: -- to do --
                MR. MAINLAND: If --
 8
 9
                THE COURT: -- battle.
                MR. MAINLAND: If there is not ultimately going to be
10
      a settlement, we --
11
                THE COURT: You do have --
12
                MR. MAINLAND: It --
13
14
                THE COURT: -- a --
                MR. MAINLAND: It --
15
16
                THE COURT: -- problem.
                MR. MAINLAND: It is our present intent to renew our
17
      motion to withdraw, and we do understand Mr. Coffing is working
18
19
      on replacement counsel if it comes to that, your Honor.
20
                MR. LANGBERG: May I ask two points by way of a
      clarification --
21
2.2
                THE COURT: Please.
23
                MR. LANGBERG: -- for counsel table, your Honor?
                THE COURT: Uh-huh.
24
25
                MR. LANGBERG: First off, just with regard to the
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inviability of an opt-out, I would just ask the Court to
 1
 2
      consider the following:
           That is on loan-by-loan basis, a decision of opting
      out does not create the same problem that your Honor had
 5
      posed.
           And it seems that classes that are going to be on a
 6
      loan-by-loan basis under agreements that allow for a majority
      vote might allow a mechanism that addresses that issue.
 8
 9
                THE COURT: I just don't see that, and, respectfully,
      I have to decline.
10
11
                MR. LANGBERG: I understand.
12
                THE COURT: For example, if the analysis says in a
      particular note it's been paid, and there's no reason to
13
      allocate any settlement to them, and it's supported by an
14
      appropriate analysis, the only thing the settlement does is it
15
16
      abates any claim against Compass by you those folks. That's
17
      all that it does.
18
           And there's no reason not to let them have no opt-out. As
      far as I can tell in that circumstance, it's declaratory relief
19
      that they're seeking.
20
           What we collected we had a right to collect, and those
21
22
      servicing fees are ours under the contract. It's declaratory
23
      relief, and I see no reason not to have an opt-out.
           On the other hand, if the circumstances really are
24
```

different, and the receiver wants to roll it all up in one

25

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class with other people in dissimilar cases, dissimilar notes,
 1
      you've got a forum.
 2
           You've got a forum at the initial stage of conditional
      certification and at the final stage of approving a final
 5
      settlement to say that the class, proposed class
 6
      representative, doesn't represent us, number one.
           And, number two, isn't it lumping us together with
      similarly-situated class members, so you've got a forum to do
 8
 9
      the opt-out.
           And it seems to me that since it's declaratory relief
10
11
      sought one side or the other that it's appropriate to include
12
      that provision in a potential settlement.
                MR. LANGBERG: All right, your Honor. Thank you for
13
14
      that.
           The second question is -- and this is not so hypothetical.
15
16
      You've you mentioned loans where there is nothing left to do
17
      but distribute funds that are escrowed, and --
18
                THE COURT: Or loans that have already been
      distributed --
19
                MR. LANGBERG: Loans that have been -- true.
20
                THE COURT: -- other than the one percent, so --
21
2.2
                MR. LANGBERG: But there are loans, for example,
23
      where there's nothing left to terminate because the loan itself
24
      has been resolved, and disputed funds are escrowed.
25
           And there, again, not so hypothetically it could be
```

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51 percent if not all of the members of those loans who would like to litigate that issue themselves through selective counsel as opposed to be a member of a class that deals with issues far beyond what they are dealing with.

And the question is is anything that we discuss here today leave open the possibility that people who want to again as an entire loan or the majority of an entire loan address their issues directly that would allow them to I guess "pre-opt-out"
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is really what the words are by filing an action here in the name of the direct lenders and not subjecting themselves to a

negotiation process they don't want to participate in.

THE COURT: Okay.

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2.2

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MS. SHUMENER: I think I was going to follow up with one thing -- I'm sorry. I don't know your name, but my colleague over here -- was saying.

And that is that in some instances on a loan-by-loan basis you may find that 51 percent of the lenders don't want to terminate Compass, but that's not their issue at all.

Their issue may just simply be damages, and so I think the concern raised was a good one that I guess until we see the report we won't know where all of that --

MR. MOORE: Your Honor, if I might respond to that if it's possible? Again, Bob Moore of Milbank on behalf of Compass. We negotiated with the receiver through --

THE COURT: I think I can guess at your response.

```
MR. MOORE: -- the mediation --
 1
                THE COURT: You're not interested in any
 2
 3
      settlement --
                MR. MOORE: -- a global settlement.
 5
                THE COURT: -- if there's going to be 50 different
      lawsuits.
 6
                MR. MOORE: Exactly, your Honor.
                THE COURT: Why should you? You've got a forum here
 8
 9
      that can declare your rights and declare it with respect to the
10
      note, generally.
11
           Why should you opt into a settlement that allows 100
      different direct lenders to sue in whatever court they want?
12
      There's no reason for you to, so okay. All right. That's the
13
14
      ruling.
15
           Can I have a simple order that just makes reference --
16
           (Colloquy not on the record.)
17
                THE COURT: -- to the findings and conclusions.
           Thank you for your attention.
18
19
           (Colloquy not on the record.)
                UNIDENTIFIED SPEAKER: Thank you, your Honor.
20
                UNIDENTIFIED SPEAKER: Thank you, your Honor.
21
2.2
                UNIDENTIFIED SPEAKER: Thank you, your Honor.
23
                UNIDENTIFIED SPEAKER: Thank you, your Honor.
24
                MR. KIRBY: Thank you, your Honor.
25
                MS. SHUMENER: Thank you, your Honor.
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1
                MS. DAKIN-GRIMM: Thank you, your Honor.
 2
                MR. MOORE: Thank you, your Honor.
 3
                THE CLERK: All rise.
 4
           (Court concluded at 03:31:41 p.m.)
 5
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I certify that the foregoing is a correct transcript
 1
 2
       from the electronic sound recording of the proceedings in
 3
       the above-entitled matter.
 4
 5
       /s/ Lisa L. Cline
 6
                                                   08/13/08
       Lisa L. Cline, Transcriptionist
                                                    Date
 8
 9
10
       /s/ Michele Phelps
                                                    08/13/08
       Michele Phelps, Transcriptionist
11
                                                      Date
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## **EXHIBIT B**

#### SETTLEMENT AGREEMENT

This Settlement Agreement (the "Settlement Agreement") is entered into by and among: on the one hand, the Limited Liability Companies ("LLCs") formed with respect to each of the loans set forth in Exhibit "A" hereto ("Loans") that are Plaintiffs in the Second Amended Complaint for Declaratory Relief and Damages filed on February 7, 2008 (the "Complaint") in Case No. 3:07-cv-241-RCJ-GWF pending before the United States District Court for the District of Nevada ("District Court"), Tom R. Grimmett, as Receiver for the LLCs (the "Receiver"), and those persons and entities other than the LLCs that are named as Plaintiffs in the Complaint ("Non-LLC Plaintiffs," and together with the LLCs, "Plaintiffs"); and on the other hand, Compass USA SPE LLC, a Delaware Limited Liability Company ("Compass USA"), Compass Financial Partners LLC, a Delaware Limited Liability Company ("Compass FP, and together with its licensed subservicers and affiliates and Compass USA, "Compass") that are the Plaintiffs in the adversary proceeding formerly before the Bankruptcy Court, District of Nevada from which the reference was withdrawn by the United States District Court, District of Nevada (the "Adversary Proceeding") in Case No. 2:07-cv-892-RCJ-GWF-BASE, (together with Case No. 3:07-cv-241-RCJ-GWF, the "Cases"), Silar Advisors, LP, Silar Special Opportunities Fund, LP (together with Silar Advisors, LP, "Silar"), David Blatt, and Boris Piskun, each a Defendant in the Cases, and additionally as to Compass a Counterclaimant in the Counterclaims of Compass USA and Compass FP for Declaratory and Injunctive Relief and Damages filed in the Cases on December 14, 2007 (the "Cross-Complaint"), referred to\_collectively as "Defendants," and together with Plaintiffs and the Receiver, the "Parties"). Upon the Effective Date, as that term is defined below, the Settlement Agreement also shall be deemed to include and bind each Class Member, as that term is defined below.

#### I. **DEFINITIONS**

For purposes of this Settlement Agreement, the following terms shall have the meanings ascribed to them:

- "Adversary Proceeding" has the meaning ascribed to it in the introductory A. paragraph of this Settlement Agreement.
- "Cases" has the meaning ascribed to it in the introductory paragraph of this B. Settlement Agreement.
- C. "Class" means the class consisting of all Direct Lenders, as defined below, which is alleged in the Class Action Complaint.
- "Class Action Complaint" means the Third Amended Complaint to be filed in D. the Cases in the form attached as Exhibit "B" hereto upon issuance of an order from the District Court granting leave to file such Third Amended Complaint.
  - E. "Class Member" means all Direct Lenders.
- F. "Class Members' Released Claims" means the claims described in Section II.F.(a) hereof.
- "Compass" has the meaning ascribed to it in the introductory paragraph of this G. Settlement Agreement.
- "Compass FP" has the meaning ascribed to it in the introductory paragraph of H. this Settlement Agreement.
- ĭ. "Compass USA" has the meaning ascribed to it in the introductory paragraph of this Settlement Agreement.
- J. "Complaint" has the meaning ascribed to it in the introductory paragraph of this Settlement Agreement.
- K. "Confirmation Order" means that certain Order entered by the United States Bankruptcy Court for the District of Nevada on January 8, 2007 confirming the Debtors' Third Amended Chapter 11 Plan of Reorganization in the jointly administered chapter 11 cases of USA Commercial Mortgage Company and its affiliated debtors (Case No. 06-10725-LBR) and authorizing the sale of substantially all of the assets of USA Commercial Mortgage Company and USA Capital First Trust Deed Fund, LLC to Compass Partners LLC pursuant to an Asset Purchase Agreement dated as of December 7, 2006.

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- L. "Cross-Complaint" has the meaning ascribed to it in the introductory paragraph of this Settlement Agreement.
- M. "Defendants" has the meaning ascribed to it in the introductory paragraph of this Settlement Agreement.
- N. "Defendants' Released Claims" means the claims described in Section II.F.(b) hereof.
- O. "Direct Lender" means a Lender under, and holder of a mortgage or beneficial interest pursuant to security documents executed in connection with, a USA Commercial Mortgage Company "USACM" Loan, whether or not such holder presently is or ever was a member of a Plaintiff LLC, and regardless of when in time the holder acquired its beneficial interest, and each of their respective predecessors, successors and assigns.
- P. "District Court" has the meaning ascribed to it in the introductory paragraph of this Settlement Agreement.
- Q. "Effective Date" means the date upon which the transactions described in this Settlement Agreement will close, and is the date by which the Order of the District Court entered in the Cases approving this Settlement Agreement and the Judgment and Order of the District Court entered in the Cases approving the class settlement sought in connection with the Class Action Complaint (such Order and Judgment and Order collectively, the "Judgment") either (i) is not the subject of a notice of appeal that has been filed on or prior to the date of expiration of the time for filing or noticing any such appeal, or (ii) is the subject of a notice of appeal that has been filed on or prior to the date of expiration of the time for filing or noticing any such appeal but no stay has been issued with respect to implementation and enforcement such Judgment.
- R. "Final Settlement Hearing" means the hearing to be conducted by the District Court to determine whether to finally approve and implement the terms of this Settlement Agreement and the class settlement sought in connection with the Class Action Complaint.
- S. "LLCs" has the meaning ascribed to it in the introductory paragraph of this Settlement Agreement.

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- T. "LSA" means a loan servicing agreement, whether written or implied by law, entered into between a Direct Lender and USACM for the servicing of a Loan.
- U. "Loans" has the meaning ascribed to it in the introductory paragraph of this Settlement Agreement.
- V. "New Servicer" means a loan servicer designated by the Receiver who will replace Compass FP (together with its licensed sub-servicers) as servicer of the Loans pursuant to the terms of this Settlement Agreement.
- "Non-LLC Plaintiffs" has the meaning ascribed to it in the introductory W. paragraph of this Settlement Agreement.
- X. "Notice of the Settlement and Opportunity to Object" means the notice to Class Members described in Section II.I hereof.
- "1% Assessment" has the meaning ascribed to it in Section II.H. of this Y. Settlement Agreement.
- "Parties" has the meaning ascribed to it in the introductory paragraph of this Z. Settlement Agreement.
- "Plaintiffs" has the meaning ascribed to it in the introductory paragraph of this AA. Settlement Agreement.
- BB. "Plan" means the Debtors' Third Amended Chapter 11 Plan of Reorganization confirmed by the United States Bankruptcy Court for the District of Nevada on January 8, 2007 in the jointly administered chapter 11 cases of USA Commercial Mortgage Company and its affiliated debtors (Case No. 06-10725-LBR).
- CC. "Receiver" has the meaning ascribed to it in the introductory paragraph of this Settlement Agreement.
- DD. "Settlement Agreement" has the meaning ascribed to it in the introductory paragraph of this Settlement Agreement.
- "Silar" means Silar Advisors, LP, a Delaware limited partnership, and Silar EE. Special Opportunities Fund, LP, a Delaware limited partnership.

- "USACM" means USA Commercial Mortgage Company. FF.
- "Waterfall Resolution" has the meaning ascribed to it in Section II.C. of this GG. Settlement Agreement.

#### II. SETTLEMENT TERMS

Subject to all of the terms and conditions described herein, the Parties agree as follows:

#### Replacement of Compass as Loan Servicer

Compass FP, as assignee under the Confirmation Order of the rights of USACIM as servicer with respect to the Loans and under all LSAs with Direct Lenders, voluntarily consents, as of the Effective Date, to the cessation of its rights as servicer of the Loans and to the assignment to a New Servicer, to be selected by the Receiver and engaged on terms to be negotiated by the Receiver, which may vary from those set forth in the LSAs, of such right under all LSAs, on the Effective Date. Any and all fees the Receiver agrees to pay to the New Servicer shall be subordinated to the amounts to be paid to Compass under Section II.B. of this Agreement. Compass will cooperate with and assist the Receiver and the New Servicer in the transition of the loan servicing duties to the New Servicer, including the delivery to the New Servicer of the files and records maintained by Compass and any sub-servicer or affiliate relating to the servicing of the Loans. Compass shall also make available to the New Servicer and the Receiver its most knowledgeable person on each serviced loan for email and telephonic communication, for a period of thirty (30) days after the Effective Date.

#### В. Accrued Fees and Advances

(1) All servicing fees, expressed as an annual percentage assessed monthly under the terms of the LSAs with respect to all Direct Lenders, as accrued through and as of the Effective Date, and all amounts incurred through and as of the Effective Date by Compass as servicer advances on behalf of the Direct Lenders in accordance with the applicable LSAs, plus interest accrued on servicer advances from the date of payment by Compass until the date of repayment to Compass, at a rate equal to the actual cost of capital to Compass (14% per annum), will be paid in full in cash on the Effective Date, as set forth in the following sentences of this

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Agreement. Amounts shall be deemed reimbursable servicer advances under the prior sentence if Compass has done any of the following: (a) paid invoices to third party vendors with respect to servicer advances on behalf of the Direct Lenders in accordance with the applicable LSAs ("Paid Advances"); (b) received an invoice from a third party vendor with respect to such advances, but not paid such invoice as of the Effective Date ("Unpaid Advances"); or, (c) has work in progress or an unpaid obligation to a third party vendor with respect to such advances ("WIP Obligation"). Compass shall, prior to the Effective Date, request that all of its vendors invoice through the Effective Date, and give Compass an estimate of any WIP Obligation that is not invoiced. On the Effective Date Compass shall be paid all amounts due it under this paragraph II.B.(1), but the amounts with respect to the Unpaid Advances and the WIP Obligation shall be paid directly to the third party vendors on the Effective Date. In the event that Compass or the Receiver dispute any portion of the Unpaid Advances or the WIP Obligation, and withhold payment under paragraph II.B.(2) of this Agreement, such disputed amounts shall be held in a segregated account in the joint name of Compass and vendor until such dispute is resolved. The parties presently contemplate, subject to audit, that the accrued servicing fees and servicer advances (with interest), amount to approximately \$30 million. The funds to pay such accrued servicing fees and servicer advances are to be provided by the New Servicer, who thereupon shall succeed to Compass's priority position with respect to repayment of such amounts from Loan resolutions, as and when collected. Plaintiff LLCs, the Direct Lenders, and the Receiver shall have no liability or obligation to pay such accrued servicing fees and servicer advances; provided, however, that the payment of such servicing fees and servicer advances on the Effective Date, in an amount agreed upon herein or as modified by a determination by the Court pursuant to paragraph II.B.(2) hereof, is a condition precedent to the effectiveness of this Settlement.

(2) Promptly upon the execution of this Settlement Agreement, Compass shall give the Receiver, or his designee, immediate access to Compass's servicing records to enable the Receiver to audit such accrued servicing fees and servicer advances. This audit shall be for

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the purpose of (i) verifying that Compass has calculated the accrued servicing fees in accordance with the numerical percentages stated in the applicable LSAs, as determined by the U.S. Bankruptcy Court in connection with the Confirmation Order; (ii) verifying that the servicer advances as reflected in the amounts paid or incurred by Compass are accurate and in compliance with industry standard, and have in fact been paid or incurred by Compass in connection with servicing the Loans, and not for other purposes. If, as a result of the audit, the Receiver concludes that Compass has calculated the servicing fees in a manner inconsistent with the servicing fee percentages established in the Confirmation Order, or that amounts paid or incurred by Compass through the Effective Date should not be reimbursed or paid as servicer advances under the terms of the LSAs in connection with the Loans, and Compass and the Receiver cannot reach agreement as to the proper amount of the servicing fees and servicer advances as of the Effective Date, then the Receiver shall file with the District Court prior to the Effective Date an objection to the disputed portion of servicing fee or servicer advance setting forth the specific basis for the Receiver's objection. The undisputed portion of the servicing fees and servicer advances shall be paid in full upon the Effective date pursuant to II.B.(1) above, and the Receiver's objection with respect to the disputed portion shall be resolved as soon as possible and paid in full in cash upon determination by the District Court.

#### C. Waterfall Resolution

(1) In consideration of the dismissals and releases by Defendants as provided herein, Compass shall receive funds to resolve the so-called "waterfall" issue, related to Compass's right to default interest, late fees and other disputed fees. The payment will equal Thirty-Four Million Five Hundred Thousand Dollars (\$34,500,000) (the "Waterfall Resolution"). Any default interest, late fees or other disputed fees that are paid to Compass between the date of execution of this Agreement and the Effective Date will reduce the Waterfall Resolution proportionately. The Receiver agrees to use his best efforts to arrange for payment of all or part of such Waterfall Resolution by the New Servicer on the Effective Date. To the extent such payment is not made on the Effective Date, however, the Waterfall Resolution shall be made out

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of the proceeds from Loan repayments, as and when collected. The portion of the Waterfall Resolution allocable to a particular Loan shall be established by the Receiver, and approved by Compass, based upon the most current valuation information in the possession of Compass regarding the real property collateral for such Loans, less the outstanding accrued servicing fees and advances on the Effective Date (the "Estimated Net Recovery Value"), and allocated among the Loans based upon the Estimated Net Recovery Value, such that Compass shall be assured of payment in full of the Waterfall Resolution, plus interest, calculated in the manner set forth below. Payment of the Waterfall Resolution from a Loan resolution shall have the same priority of payment as that of the servicing fees accrued and servicer advances incurred by the New Servicer with respect to such Loan, and senior in priority of payment to all other amounts due and owing under the Loan. Interest shall accrue from and after the Effective Date on the unpaid balance of the portion of the Waterfall Resolution allocated to a specific Loan at a rate of 18% per annum, compounded monthly, until paid in full.

(2) In consideration of the dismissals and releases of tort claims by certain Plaintiffs as provided herein, and without admitting any liability therefore, from the \$34.5 million Waterfall Resolution described above, and as these amounts are paid to Compass over time, Compass will contribute \$6 million to a fund to resolve the tort claims stated against Compass (the "Tort Claim Fund"). As Waterfall Resolution moneys are received by Compass, Compass will contribute to the Tort Claim Fund a portion of the Waterfall Resolution moneys received, in the ratio of 6/34.5, until \$6 million has been paid. By way of example, and for the sake of clarity only, if Waterfall Resolution moneys are received by Compass in the amount of \$17, Compass will contribute \$3 to the Tort Claim Fund, and will keep \$14 for its own account. The Tort Claim Fund shall be disbursed among Class Members as ordered by the Court. In addition, if all or part of the \$34.5 million Waterfall Resolution under paragraph II.C.(1) hereof is paid at the closing, Compass will contribute an amount to the Tort Claim Fund equal to the same percentage of the Tort Claim Fund that the amount received by Compass is of the Waterfall Resolution amount. For example, if 70% of the Waterfall Resolution amount is paid to Compass

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free and clear at the closing (\$24,150,000), Compass will contribute free and clear to the Tort Claim Fund 70% of \$6 million (\$4,200,000).

#### D. Class Action Procedures

- (a) The Receiver shall file a Third Amended Complaint in the Case alleging claims against Defendants on behalf of the Class, which consists of all Direct Lenders under the Loans (the "Class Action Complaint").
- (b) The Parties shall jointly move the Court to certify the Class under Federal Rule of Civil Procedure 23(b)(1)(A), 23(b)(1)(B), and/or 23(b)(2). The Parties stipulate and agree that the Class primarily seeks injunctive and declaratory relief and that Parties' respective claims for damages (consideration for which is provided by the Tort Claim Fund) are incidental, not central to the overall settlement and do not predominate. Due process does not require, therefore, that the Court provide an opt-out provision for Class Members. See Linney v. Ceilular Alaska P'ship, 151 F.3d 1234, 1240 (9th Cir. 1998).
- (c) The Parties shall recommend acceptance of the Settlement by all necessary persons, and all Class Members.
- (d) The Parties shall cooperate in applying to the District Court for orders necessary to effectuate the class settlement, including but not limited to an order: (i) preliminarily and finally approving the Settlement, (ii) authorizing notice of the Settlement to the members of the Class, giving such class members the opportunity to object to the Settlement, and approving the form and content of such notice (iii) certifying the Class for settlement purposes only, and (iv) scheduling a Final Settlement Hearing for the District Court to determine whether to finally approve and implement the terms of this Settlement.

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- (e) Solely for purposes of this Settlement, the Parties stipulate and agree to the certification of a Class consisting of the Class Members. If the Effective Date of this Settlement does not occur, the fact that the Parties were willing to stipulate to class certification as part of the Settlement shall have no bearing on, nor be admissible in connection with, the issue of whether a class should be certified in a non-settlement context, and the Parties reserve all rights to object to maintenance of the actions as class actions in such non-settlement circumstances.
- (f) Should the Court, or any other court taking jurisdiction of this matter, decline to approve all material aspects of the Settlement, refuse to conditionally certify the Settlement Class for purposes of this Settlement substantially as defined in this Settlement Agreement (although insubstantial differences of wording of the ultimate definition of the Settlement Class shall have no effect on this Settlement Agreement), fail to grant final approval of the Settlement, or for any reason not enter Judgment in this Litigation, none of the Parties shall be bound by this Settlement Agreement, which shall thereupon expire and have no further force or effect.
- (g) The Parties stipulate and agree that the Settlement as set forth in this Settlement Agreement and its terms are fair, just, reasonable, adequate and equitable as to the Class and the Defendants, are consistent with public policy, and fully comply with applicable provisions of law.

#### E. **Dismissals of Litigation**

Upon the Effective Date, the Cases, and all claims, demands and causes of action that were or could have been alleged in the Cases, shall be dismissed with prejudice. Such dismissals shall include dismissals of the Class Action Complaint, the Adversary Proceeding, and the

LA1:#6383537v13 -10Cross-Complaint. Such dismissals shall be with prejudice. The Court shall, however, retain jurisdiction to enforce the Settlement and to supervise the Receiver who was appointed for the LLCs.

#### F. Mutual Releases

- Releases by Class Members. Each Class Member, (a) on behalf of himself and any person or entity claiming by and through him, shall release Defendants, and their respective agents, attorneys, employees, representatives, members, advisors, officers, directors, shareholders, partners, insurers, affiliates, successors, assigns, and transferees, from any and all claims, demands and causes of action of any kind, nature or description whatsoever, known or unknown, through the date of final approval of the Settlement, and from any and all liabilities, damages, injuries, actions whether in law or in equity, which such Class Member now holds or has asserted, or in the future may hold or may assert relating in any way to the allegations and claims set forth in the Class Action Complaint, the Adversary Proceeding, the Cross-Complaint, the Cases, the Loans, the servicing fees, the servicer advances, the LSAs, Compass's acquisition of assets of USACM and USA Capital First Trust Deed Fund, LLC from the chapter 11 bankruptcy cases pending for those entities and certain affiliates in the United States Bankruptcy Court for the District of Nevada, or Compass's actions related to the Loans, including Compass's acts as Servicer under the LSAs.
- (b) Releases by Defendants. Defendants, on behalf of themselves and any person or entity claiming by and through them, hereby release each Class Member, the Plaintiff LLCs, the Non-LLC Plaintiffs, the Receiver, and their respective agents, attorneys, employees, representatives, members, advisors, officers, directors, shareholders,

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partners, insurers, affiliates, successors, assigns, and transferees, from any and all claims, demands and causes of action of any kind, nature or description whatsoever, known or unknown, through the date of preliminary approval of the Settlement, and from any and all liabilities, damages, injuries, actions whether in law or in equity, which such Defendants, or any of them, now holds or has asserted, or in the future may hold or may assert, relating in any way to the allegations and claims set forth in the Class Action Complaint, the Adversary Proceeding, the Cross-Complaint, the Cases, the Loans, the servicing fees, the servicer advances, the LSAs, Compass's acquisition of assets of USACM and USA Capital First Trust Deed Fund, LLC from the chapter 11 bankruptcy cases pending for those entities and certain affiliates in the United States Bankruptcy Court for the District of Nevada, Compass's actions related to the Loans, including Compass's acts as Servicer under the LSAs, and the formation of the LLCs, any motion for contempt filed in the Cases.

agree that each of them has, and by operation of the Settlement Agreement shall be deemed to have, expressly waived the provisions, rights and benefits of California Civil Code §1542, or any similar provision in any other jurisdiction. California Civil Code §1542 provides as follows: "A GENERAL RELEASE DOES NOT EXTEND TO CLAIMS WHICH THE CREDITOR DOES NOT KNOW OR SUSPECT TO EXIST IN HIS OR HER FAVOR AT THE TIME OF EXECUTING THE RELEASE, WHICH IF KNOWN BY HIM OR HER MUST HAVE MATERIALLY AFFECTED HIS OR HER SETTLEMENT WITH THE DEBTOR." The Parties expressly waive any and all provisions, rights and benefits conferred by any law of any state or territory of the

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United States, or principle of common law, which is similar, comparable or equivalent to California Civil Code § 1542. The releases granted herein are specifically intended to be and are general releases of, and are intended to include and do include, claims that the Parties might not now know or expect to exist in their respective favors at the date hereof, even if knowledge of such claims might have otherwise materially affected the granting of the releases. Even if the Plaintiffs and/or the Class Members or Defendants hereafter may discover facts in addition to or different from those which they now know or believe to be true with respect to the subject matter of the Class Members' or Defendants' Released Claims each Plaintiff and Class Member, and each Defendant, upon the Effective Date, shall be deemed to have and by operation of the Judgment shall have, fully, finally, and forever settled and released any and all of Class Members' and Defendants' Released Claims which now exists, or heretofore have existed upon any theory of law or equity now existing or coming into existence in the future, including, but not limited to, conduct which is negligent, international, with or without malice, or a breach of any duty, law, or rule, without regard to the subsequent discovery or existence of such different or additional facts. This is true whether Class Members' or Defendants' Released Claims are known or unknown, suspected or unsuspected, contingent or non-contingent and, whether or not those claim have been concealed or hidden.

#### G. Standstill Agreement

The Standstill Period (as defined in that certain letter agreement, dated January 18, 2008, as amended) shall be extended through and including the date of the hearing on final approval of the Settlement Agreement and the class certification sought in connection with the Class Action Complaint. This amended Standstill Period shall apply to the Cases, including the hearing on

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termination of Compass's servicing rights previously scheduled to commence August 12, 2008. The Court has continued that hearing by 70 days.

#### H. Disbursement of 1% Funds

The Parties hereby consent and agree that, subject to approval of the District Court, funds in the amount of 1% of the current outstanding principal investment of Direct Lenders (as of the date the LLCs were formed) who were identified as members of the Plaintiff LLCs that have been or through the Effective Date will be collected by Compass from a Loan resolution (the "1% Assessment") and held in escrow by Compass and/or Silar pursuant to District Court Order as a fund to pay certain of Plaintiffs' litigation costs and expenses, shall be paid to the Receiver, to be held by him and disbursed in accordance with orders of the District Court. The Parties further agree that, subject to approval of the Court, the 1% Assessment collected by the New Servicer after the Effective Date from Loan resolutions shall be paid to the Receiver, to be held by and disbursed in accordance with further orders of the Court. The award of fees or costs to the Receiver or Class Counsel is not a condition to the effectiveness of this settlement. However, the Receiver and Class Counsel reserve the right to apply to the Court for an award of reasonable fees and costs to be paid out of: (i) present and future amounts paid pursuant to the 1% withhold described above and/or (ii) amounts of loan resolutions received by the loan servicer in the future, or (iii) in such manner as the Court directs. The Receiver and Class Counsel will not seek to recover such fees and costs from Compass, and recovery of any fees and costs awarded by the Court will not take priority over the payments due Compass pursuant to this Agreement.

#### I. Notice of Proposed Settlement

- (a) After the Court orders preliminary approval of this Settlement, and on such date as the Court may determine, the Receiver shall mail the following documents to each Class Member: Notice of the Settlement and Opportunity to Object.
- (b) The Notice of Settlement and Opportunity to Object shall fairly inform the Class Members of the general nature of the Cases,

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the time and place of the fairness hearing held by the Court, the time and methods allowed for objecting to the Proposed Settlement, and the financial and other terms of this proposed Settlement particularly The Notice of Settlement and significant for the Class Members. Opportunity to Object shall provide, inter alia, that: (a) in order to object to this Settlement or any term of it, the person making the objection must be a Class Member and must, within thirty (30) days after the Notice of Proposed Settlement was mailed to the objecting Class Member, file with the Court and serve on Plaintiffs' Counsel and Defendants' counsel, a written statement of the grounds of objection, signed by the objecting Class Member or his or her attorney, along with all supporting paper; (b) the date of mailing of the Notice of Settlement and Opportunity to Object to the objecting Class Member shall be conclusively determined according to the records of the Receiver; (c) any objection that does not meet the requirements of the notice is paragraph shall not be considered by the Court; and (d) Class Members who fail to timely file and serve objections in the manner specified herein shall be deemed to have waived said objections.

(c) The Receiver shall provide to the Court, at least five (5) days prior to the Final Settlement Hearing, a declaration of due diligence and proof of mailing with regard to the mailing of the Notice and attempts to locate Class Members.

## J. No Person Shall Have Any Claim Against Party

No person shall have any claim against any Defendant, any attorney for any Defendant, Plaintiffs, any Class Member, any attorney for Plaintiffs, or the Receiver based on distributions or payments made in accordance with this Settlement Agreement.

## K. Retention of Jurisdiction

Even after the dismissals provided for herein, the Court shall have and retain continuing jurisdiction over the Cases and over all Parties and Class Members, to the fullest extent necessary or convenient to enforce and effectuate the terms and intent of this Settlement Agreement and all matters provided for in it, and to interpret it, and to supervise the Receiver appointed for the LLCs.

### III. MUTUAL FULL COOPERATION

The Parties agree to fully cooperate with each other to accomplish the terms of this Settlement Agreement, including but not limited to, executing such documents and taking such other action as may reasonably be necessary to implement the terms of this Settlement Agreement. The Parties to this Settlement Agreement shall use their best efforts, including all efforts contemplated by this Settlement Agreement and any other efforts that may become necessary by order of the Court, or otherwise, to effectuate this Settlement Agreement and the terms set forth herein. The Parties shall take all necessary steps to secure the Court's final approval of this Settlement Agreement and the class settlement sought in connection with the Class Action Complaint

#### IV. NO ADMISSIONS

The Parties have agreed to enter into this Settlement Agreement in order to put to rest all controversy and to avoid further expense and burdensome, protracted and costly litigation which would be involved in defending against all the claims raised in Cases and related claims, without in any way acknowledging any fault or liability; and each Party has denied and continues to deny all charges of wrongdoing or liability whatsoever asserted or which could have been asserted in this action. Nothing contained in this Settlement Agreement may be used or construed by any person or entity as an admission of liability by any other person or entity with respect to any monetary, equitable or any other relief whatsoever, and this Settlement Agreement, whether approved or not, shall not be offered or received in evidence in any action or proceeding in any court or other tribunal as an admission or concession of liability or wrongdoing of any nature on the part of any Party or Class Member.

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#### V. GENERAL PROVISIONS

#### A. Entire Agreement

This Settlement Agreement constitutes the entire agreement between the Parties relating to the Settlement of this action, and no representations, warranties or inducements have been made to any Party concerning this Settlement Agreement other than the representations, warranties and covenants contained and memorialized in this Settlement Agreement.

#### B. Authorization to Act

Counsel for Plaintiff LLCs warrant and represent that they are authorized by the Receiver, and counsel of record for Defendants warrant that they are authorized by their respective Defendant clients, to take all appropriate action required or permitted to be taken by such Parties pursuant to this Settlement Agreement to effectuate its terms, and to execute any other documents required to effectuate the terms of this Settlement Agreement, except for any documents, including but not limited to this Settlement Agreement, that are required to be executed by the Parties.

#### C. Modification Only in Writing

This Agreement may be amended or modified only by a written instrument signed by all Parties (or their successors in interest) and attorneys for Defendants and the attorneys for the class that executed the Agreement.

#### D. Binding on Predecessors, Successors and Assigns

This Settlement Agreement shall be binding upon, and inure to the benefit of, the predecessors, successors and assigns of the Parties and Class Members.

#### E. No Prior Assignments

The Parties hereto represent, covenant, and warrant that they have not directly or indirectly assigned, transferred, encumbered, or purported to assign, transfer, or encumber to or in favor of any person or entity any portion of any liability, claim, demand, cause of action or rights herein released and discharged except as set forth herein.

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#### F. Governing Law

All terms of this Settlement Agreement shall be governed by and interpreted according to the laws of the State of Nevada, without giving effect to conflict of laws principles.

### G. Counterparts and Fax Signatures

This Agreement may be executed in one or more counterparts. All executed counterparts and each of them shall be deemed to be one and the same instrument provided that counsel for the Parties shall exchange original signed counterparts. A fax signature on this Settlement Agreement shall be as valid as an original signature.

### H. Headings For Convenience Only

The headings of any paragraphs or sections of this Settlement Agreement are inserted for convenience of reference only and shall not be considered in interpreting this Settlement Agreement.

#### I. Construction of This Agreement

The Parties hereto agree that the terms and conditions of this Settlement Agreement are the result of lengthy, intensive, arms-length negotiations between the Parties and that this Settlement Agreement shall not be construed in favor of or against any Party by reason of the extent to which any Party, or his, her or its counsel participated in the drafting of this Settlement Agreement.

### J. No Extensions of Time for Mailing or Overnight Services

No deadline or time period provided for in this Settlement Agreement shall be extended on the grounds of transmission by mail or by any overnight delivery company or services, except as otherwise specifically provided for in this Settlement Agreement.

#### K. Signatory Entities

Any person executing this Settlement Agreement or any related document on behalf of a signatory that is a corporation, entity or organization hereby warrants and promises for the benefit of all Parties hereto that he or she has been duly authorized by such corporation, entity or

organization to execute this Settlement Agreement on behalf of such corporation, entity or organization.

Dated: July 24, 2008

Thomas Gimmett as Receiver For

3685 SAN FERNANDO LENDERS, LLC, a Nevada limited liability company, 5055 COLLWOOD LENDERS, LLC, a Nevada limited liability company, 6425 GESS LENDERS, LLC, a Nevada limited liability company, 60th STREET VENTURES LENDERS, LLC, a limited liability company, **AMESBURY** HATTERS PT LENDERS, LLC, a Nevada limited liability company, ANCHOR B LENDERS, LLC, a Nevada limited liability company, BAR-USA LENDERS, LLC, a Nevada limited liability company, BAY POMPANO LENDERS, LLC, a Nevada limited liability company, BINFORD LENDERS, LLC, a Nevada limited liability company, BROOKMERE LENDERS, LLC, a Nevada limited liability company, BUNDY CANYON 2.5 LENDERS, LLC, a Nevada limited liability company, BUNDY CANYON 5.0 LENDERS, LLC, a Nevada limited liability company, BUNDY CANYON 5.725 LENDERS, LLC, a Nevada limited liability company, BUNDY CANYON 7.5 LENDERS, LLC, a Nevada limited liability company, CABERNET LENDERS, LLC, a Nevada limited liability company, CASTAIC II LENDERS, LLC, a Nevada limited liability company, CASTAIC III LENDERS, LLC, a Nevada limited liability company, CASTAIC III LENDERS, LLC, a Nevada limited liability company, CHARLEVOIX LENDERS, LLC, a Nevada limited liability company, CLEAR CREEK PLANTATION LENDERS, LLC, a Nevada limited liability company, COM VEST LENDERS, LLC, a Nevada limited liability company, COPPER SAGE II LENDERS, LLC, a Nevada limited liability company, CORNMAN TOLTEC LENDERS, LLC, a Nevada limited liability company, DEL VALLE LIVINGSTON LENDERS, LLC, a Nevada limited liability company, EAGLE MEADOWS LENDERS, LLC, a Nevada limited liability company, FIESTA MURIETTA LENDERS, LLC, a Nevada limited liability company, FIESTA USA STONERIDGE LENDERS, LLC, a Nevada limited liability company, FOX HILLS 216 LENDERS, LLC, a Nevada limited liability company, GRAMERCY COURT LENDERS, LLC, a Nevada limited liability company, HARBOR GEORGETOWN LENDERS, LLC, a

Nevada limited liability company, HESPERIA LENDERS. LLC, a Nevada limited liability company, HFA CLEARLAKE I LENDERS, LLC, a Nevada limited liability company, HFA CLEARLAKE II LENDERS, LLC, a Nevada limited liability company, HUNTSVILLE LENDERS, LLC, a Nevada limited liability company, LA HACIDENDA LENDERS, LLC, a Nevada limited liability company, LAKE HELEN PARTNERS LENDERS, LLC, a Nevada limited liability company, LERIN HILLS LENDERS, LLC, a Nevada limited liability company, MARGARÍTA ÁNNEX LENDERS, LLC, a Nevada limited liability company, MARLTON SQUARE I LENDERS, LLC, a Nevada limited liability company, MARLTON SQUARE II LENDERS, LLC, a Nevada limited liability company, MOUNTAIN HOUSE-FEGS LENDERS, LLC, a Nevada limited liability company. OAK SHORES II LENDERS, LLC, a Nevada limited liability company, OCEAN ATLANTIC 2.75 LENDERS, LLC, a Nevada limited liability company, OCEAN ATLANTIC 9.425 LENDERS, LLC, a Nevada limited liability company, PALM HARBOR I LENDERS, LLC, a Nevada limited liability company, SHAMROCK TOWER LENDERS, LLC, a Nevada limited liability company, SO CAL LAND LENDERS, LLC, a Nevada limited liability company, STANDARD PROPERTY HOLDINGS, LLC, a Nevada limited liability company, TAPIA RANCH LENDERS, LLC, a Nevada limited liability company, TEN NINETY 4.15 LENDERS, LLC, a Nevada limited liability company, THE GARDENS 2.425 LENDERS, LLC, a Nevada limited liability company, THE GARDENS LLC TSHR LENDERS, LLC, a Nevada limited liability company.

Dated: July , 2008

Janet L. Chubb On Behalf Of

Attorneys for Mojave Canyon, Inc., Charles B. Anderson Trust, Rita P. Anderson Trust, Baltes Company, Robert J. Kehl and Ruth Ann Kehl, Daniel J. Kehl, Kehl Development Corporation, Kevin A. Kehl, Kevin Kehl as Guardian of Susan L. Kehl, Kevin Kehl as Guardian of Andrew Kehl, Robert A. Kehl and Tina M. Kehl, Krystina L. Kehl, Christina M. Kehl, Warren Hoffman Family Investments, LP, Judy A. Bonnet, Kevin McKee, Patrick J. Anglin, and Cynthia Winter

Dated: July **23**, 2008

COMPASS FINANCIAL PARTNERS LLC

Printed Name:

LEONARD MEZEI

LAI:#6383537v13

Dated: July <b>23</b> , 2008	Title: WENBERC
	COMPASS USA SPELLE
	Ву:
	Printed Name: LEONARD MEZEI
Dated: July, 2008	Title: MEMBEIL
	SILAR ADVISORS LP
	By:
Dated: July, 2008	Printed Name:
	Title:
	SILAR SPECIAL OPPORTUNITIES FUND L
	By:
	Printed Name:
Dated: July 24, 2008	Title:
	DAVID BLATY
Dated: July, 2008	
	BORIS PISKUN

-21-

Dated: July <b>23</b> , 2008	Title: MEMBER
	COMPASS USA SPETIE
	Ву:
Dated: July, 2008	Printed Name: LEONARD MEZEI
	Title: MEMBER
	SILAR ADVISORS LP
	By.
Dated: July , 2008	Printed Name:
	Title:
	SILAR SPECIAL OPPORTUNITIES FUND LP
	By:
	Printed Name:
Dated: July, 2008	Title:
	DAVID BLATT
Dated: July <b>34</b> , 2008	BORIS PISKUN
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Nevada limited liability company, HESPERIA LENDERS, LLC, a Nevada limited liability company, HFA CLEARLAKE I LENDERS, LLC, a Nevada limited liability company, HFA CLEARLAKE II LENDERS, LLC, a Nevada limited liability company, HUNTSVILLE LENDERS, LLC, a Nevada limited liability company, LA HACIDENDA LÉNDERS, LLC, a Nevada limited liability company, LAKE HELEN PARTNERS LENDERS, LLC. a Nevada limited liability company, LERIN HILLS LENDERS, LLC, a Nevada limited liability company, MARGARITA ANNEX LENDERS, LLC, a Nevada limited liability company, MARLTON SQUARE I LENDERS, LLC, a Nevada limited liability company, MARLTON SQUARE II LENDERS, LLC, a Nevada limited liability company, MOUNTAIN HOUSE-PEGS LENDERS, LLC, a Nevada limited liability company. OAK SHORES II LENDERS, LLC, a Nevada limited liability company, OCEAN ATLANTIC 2.75 LENDERS, LLC, a Nevada limited liability company, OCEAN ATLANTIC 9.425 LENDERS, LLC, a Nevada limited liability company, PALM HARBOR I LENDERS, LLC, a Nevada limited liability company, SHAMROCK TOWER LENDERS, LLC, a Nevada limited liability company, SO CAL LAND LENDERS, LLC, a Nevada limited liability company, STANDARD PROPERTY HOLDINGS, LLC, a Nevada limited liability company, TAPIA RANCH LENDERS, LLC, a Nevada limited liability company, TEN NINETY 4.15 LENDERS, LLC, a Nevada limited liability company, THE GARDENS 2.425 LENDERS, LLC, a Nevada limited liability company, THE GARDENS LLC TSHR LENDERS, LLC, a Nevada limited liability company.

Dated: July 25, 2008

LA1:#0

Janet L. Chubb On Behalf Of
Attorneys for Mojave Canyon, Inc., Charles B.
Anderson Trust, Rita P. Anderson Trust, Baltes Company,
Robert J. Kehl and Ruth Ann Kehl, Daniel J. Kehl, Kehl
Development Corporation, Kevin A. Kehl, Kevin Kehl as
Guardian of Susan L. Kehl, Kevin Kehl as Guardian of
Andrew Kehl, Robert A. Kehl and Tina M. Kehl, Krystina
L. Kehl, Christina M. Kehl, Warren Hoffman Family
Investments, LP, Judy A. Bonnet, Kevin McKee, Patrick J.

Anglin, and Cynthia Winter

Dated: July, 2008	COMPASS FINANCIAL PARTNERS LLC
	Ву:
	Printed Name:
5383537v13	-20-

Dated: July 25, 2008

I certify that I have participated in the mediation of this matter and I can recommend the settlement embodied in this Settlement Agreement. I do not, however, sign this document on behalf of or binding my clients, who retain the same rights under the class action procedures as do all Direct Lenders.

Janet J. Chubb

# SETTLEMENT AGREEMENT EXHIBIT A

# SETTLEMENT AGREEMENT EXHIBIT A

#### Exhibit "A"

- 1. 3685 San Fernando
- 2. 5505 Collwood
- 3. 6425 Gess
- 4. 60<sup>th</sup> Street Venture
- 5. Amesbury Hatters Point
- 6. Anchor B
- 7. BarUSA
- 8. Bay Pompano
- 9. Binford
- 10. Brookmere
- 11. Bundy Canyon \$2.5 MM
- 12. Bundy Canyon \$5.0 MM
- 13. Bundy Canyon \$5.725 MM
- 14. Bundy Canyon \$7.5 MM
- 15. Cabernet
- 16. Castaic II
- 17. Castaic III
- 18. Charlevoix
- 19. Clear Creek Plantation
- 20. Comvest
- 21. Copper Sage II
- 22. Comman Toltec
- 23. Del Valle Livingston
- 24. Eagle Meadows
- 25. Fiesta Murrieta
- 26. Fiesta Stoneridge
- 27. Foxhills 216
- 28. Gramercy Court
- 29. Harbor Georgetown
- 30. Hesperia
- 31. HFA Clearlake I
- 32. HFA Clearlake II
- 33. Huntsville
- 34. La Hacienda
- 35. Lake Helen Partners
- 36. Lerin Hills
- 37. Margarita Annex
- 38. Marlton Square I
- 39. Marlton Square II
- 40. Mountain House-Pegs
- 41. Oak Shores II
- 42. Ocean Atlantic \$2.75 MM
- 43. Ocean Atlantic \$9.425 MM

- 44. Palm Harbor I
- 45. Shamrock Tower
- 46. SoCal Land Development
- 47. Standard Property
- 48. SVRB \$2.325 MM
- 49. SVRB \$4.5 MM
- 50. Tapia Ranch (Castaic I) 51. Ten-Ninety \$4.15 MM
- 52. The Gardens \$2.425 MM
- 53. The Gardens Timeshare